

## Company Overview

Phoenix is a pioneer and emerging leader in the electric vehicle (“EV”) industry, designing, building, and integrating electric drive systems and manufacturing heavy-duty transit buses and medium- and light-duty commercial EVs. Phoenix operates two primary brands, PhoenixEV, focused on commercial products including heavy and medium duty EVs (transit buses, shuttle buses, school buses and delivery trucks, among others) and EdisonFuture, which intends to serve international markets, particularly Latin America and Caribbeans region.

Phoenix is capitalizing on a robust market opportunity backed by significant federal and state regulatory mandates. With a commanding market share in the transit bus segment and a strategic presence in medium-duty vehicles, Phoenix has established a competitive edge through superior product quality and total cost of ownership. The Company has a base of high-profile customers and boasts a strong order backlog, evidencing substantial market demand, with contracted orders and letters of intent for approximately 250+ units representing \$200M in potential revenue. Learn more at phoenixev.ai.

## Customers



## Value Proposition

Phoenix’s vertically integrated approach and advanced technological capabilities, including the development of new AI-powered solutions, energy storage, and intelligent driving systems, position it as an emerging leader in the EV industry.

Phoenix generated \$26.2M revenue in the trailing 12-months ended March 31, 2025. With significant regulatory support for fleet electrification and a strategic focus on innovation and manufacturing efficiency, Phoenix is poised to deliver long-term value and growth for its investors.

Phoenix Motor’s dual focus on commercial and light-duty EVs through its PhoenixEV and EdisonFuture brands enables the company to offer a comprehensive range of electric solutions, from heavy-duty transit buses to delivery trucks and solar-powered pickup trucks to both US and other key markets. Phoenix’s strategic acquisition of Proterra’s transit bus business has fortified its market leadership. Proterra secured 40% market share in North America and has a track record of delivering over 1,000 buses with over 50 million miles driven. Backed by over \$200M in contracted orders and LOIs, Phoenix is on a clear path to accelerating growth and profitability.



## Phoenix Motor Inc.

OTC: PEVM

Price	<b>\$1.00</b>
52-Wk Range	<b>\$0.30-\$5.35</b>
Market Cap	<b>\$9.9M</b>
Shares Out.	<b>9.9M</b>
Float	<b>5.0M</b>
Insider Own.	<b>54%</b>
Avg. Vol. (90-day)	<b>5.8M</b>
Revenue (ttm)	<b>\$26.2M</b>
Net Income (Loss) (ttm)	<b>(\$17.6M)</b>
Cash (mrq)	<b>\$0.8M</b>
Total Assets (mrq)	<b>\$57.5M</b>
LT Debt (mrq)	<b>\$0.1M</b>

Price data as of August 14, 2025; financial data as of March 31, 2025

<b>Auditor:</b>	<b>Summit Group</b>
<b>Legal Counsel:</b>	<b>Loeb &amp; Loeb LLP</b>
<b>Transfer Agent:</b>	<b>VStock Transfer LLC</b>
<b>phoenixev.ai</b>	



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## Mature Technology Enabling Profitable Revenue Growth

Combined strength in distinct markets and concerted engineering, production and supply chain capabilities allow for improved cost basis, and accelerated revenue growth.



Vehicle Segment	Heavy-Duty	Medium-Duty	Light-Duty
Vehicle Type	Transit Buses	Shuttle Buses, Trucks, School Buses	Delivery Van, Passenger Sedan/SUV & Pick-up
Industry Segment	Transit Agencies, Universities, Airports & Cities	Transit Agencies, Universities, Airports, Parking Companies, Cities, Municipalities, School Districts, Truck Fleets & Last Mile Delivery	Food Delivery, Package Delivery, Rideshare, Commercial Fleet, Rental & Universities
Product Strategy	Focus On Buy-America Compliant Products & US Mfg. Provide various models by utilizing our international resource	Focus On Buy-America Compliant Products & US Mfg., Distributed Supply Chain Enables Competency for Varied Segments	Focus on both U.S. and international Mfg on Economic & light-duty EVs, serving various markets, domestic, Latin & South America, Caribbean & Europe
Market Leadership	Market Leader In Heavy Duty Electric Transit Bus Segment	Market Leader In Medium-Duty Shuttle Bus Segment, & Medium-Duty Fixed Route Applications	First Mover in light-duty sector in U.S.

## Investment Highlights

**Industry Leadership:** Phoenix is a recognized leader in the commercial EV market, particularly in the transit bus segment, holding a 40% market share in North America with over 1,000 buses delivered.

**Strong Financial Performance:** Generated \$26.2 million revenue in the trailing 12-months ended March 31, 2025

**Diverse Product Portfolio:** Phoenix offers a comprehensive range of electric vehicles, from heavy-duty transit buses to medium-duty trucks and light-duty solar-powered pickup trucks, catering to diverse market needs.

**Robust Market Opportunity:** The Company benefits from significant mandates for fleet electrification, driving substantial market demand and providing a supportive regulatory environment for growth.

**Extensive Real-World Experience:** Including transit bus segment, Phoenix has accumulated over 60 million real-world miles across its 1,300+ delivered vehicles, underscoring its reliability and operational excellence

**Large Order Backlog:** With \$200 million in contracted orders and letters of intent, Phoenix showcases solid market demand and future revenue visibility.

**Technological Innovation:** Phoenix is leveraging cutting-edge technologies, including AI-powered solutions, energy storage systems, and advanced composite materials, to deliver superior product performance and efficiency.

**Scalable Manufacturing:** The Company's scalable manufacturing capabilities, enhanced by the acquisition of Proterra's transit bus business, ensure cost efficiency and the ability to meet growing demand.

**Experienced Management Team:** Led by a team of seasoned industry veterans, Phoenix combines deep expertise in EV technology, manufacturing, and market strategy to drive its business forward.