



INNO HOLDINGS INC.

Where The Shape of The Future Forms

IPO INVESTOR PRESENTATION

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OFFERING SUMMARY

Issuer:	INNO HOLDINGS INC.
Proposed Listing/Symbol:	NASDAQ Capital Market / INHD
Offering Type:	Initial Public Offering
Securities Offered:	Class A Common Stock
Offering Size:	~ \$9MM-\$11MM
Price Range:	~ \$4.00-\$5.00
Use of Proceeds:	<ul style="list-style-type: none">• 20% attributed to increase marketing capabilities• 20% attributed to increase production capacity• 20% attributed to expand research and development and evaluate strategic opportunities• 40% attributed to working capital and general corporate purposes
Expected Pricing Date:	TBD
Underwriter:	AC Sunshine Securities LLC

OVERVIEW

\$270.39

B

Total Addressable Markets¹

5

Patents Pending²

11

%

**Building and Construction Materials
Share of Global CO2 Emissions⁴**

\$15-

20M

Customer Backlog³

- Notes:
- 1. According to several studies cited in S1 Filing
 - 2. Patents Pending as of June 30, 2023
 - 3. Based on signed customer contracts as of June 30, 2023
 - 4. Global Status Report 2018, Global Alliance for Buildings and Construction & International Energy Agency



Our Mission

“Revolutionize the construction industry through innovative technology, significantly reducing both costs and environmental impact while maximizing shareholder value. Our commitment lies in delivering durable, resilient structures that ensure quality, affordability, and sustainability for all.”

LEADERSHIP TEAM



CEO

Dekui (D.K) Liu

Mr. Liu has over 10 years of ground-up experience within the real estate development industry in the United States. Three generations of his family have been engaged in the industrial industry. Having grown up in the entrepreneurial environment, he took his family's inherited interest in machinery. Practical experience in machinery made him proficient in mechanical principles, electronics principles, and hydraulic transmission principles. He is the author of five mechanical-related pending patents in the United States.



CFO

Tianwei (Solomon) Li, MBA

Mr. Li is a highly accomplished finance professional with a diverse background in financial management, venture capital, and financial advisory. He has held leadership positions at prestigious institutions, demonstrating exceptional leadership skills and strategic decision-making abilities. Mr. Li is committed to delivering exceptional financial solutions and building long-lasting client relationships.



COO

Dr. Li (Alice) Gong, Ph.D., MSBA

Dr. Gong has over 10 years of experience in the field of financial analysis. With INNO since its inception, Dr. Gong leverages her deep understanding of economics to analyze current market trends and develop creative ways to drive growth. From the outset, Dr. Gong has been critical in driving revenue generation, controlling costs, managing operations, budgeting, and developing marketing strategies.



The OPPORTUNITY



We manufacture components in-house utilizing cutting-edge methodologies and eco-friendly materials to ensure maximum quality and sustainability.



- TURNKEY CONSTRUCTION REDUCES OVERALL CONSTRUCTION COST



- ON-SCHEDULE DELIVERY
- REDUCED LABOR REQUIREMENTS
- ZERO PROJECT DELAYS

ADVANCED OFF-SITE
FABRICATION WITH
STRUCTURAL
STEEL FRAMING

THE INNO WAY

Compared to the traditional wood framing

OPPORTUNITY SHIFT



- Predictable Outcomes
- Fast, Reliable Construction
- High Quality Control



- Efficient
- Low waste of materials



- Minimal Rework
- Predictability builds precision pricing



- Highly Sustainable **

** North American cold rolled steel is often at least partly derived from steel scraps or recycled steel in energy-efficient electric arc furnaces; our production scrap is recycled; our steel products are both long-lasting and recyclable



Variable Outcomes
Mix of unskilled / skilled labor
Poor quality control



Inefficient
High waste of materials
Environmentally unfriendly*



Excessive rework
Variability drives mark-ups



* Building and construction materials account for ~11% of global CO₂ emissions (Global Status Report 2018, Global Alliance for Buildings and Construction & International Energy Agency¹)

\$270B + Existing Global Market Opportunity

U.S. Framing + U.S. Prefabricated Home Manufacturing



Sources:

1. [Light Gauge Steel Framing Market Size Worth \\$42.8 billion by 2027 \(kbvresearch.com\)](https://www.kbvresearch.com)
2. <https://www.alliedmarketresearch.com/offsite-construction-market-A12504>
3. <https://www.ibisworld.com/industry-statistics/market-size/prefabricated-home-manufacturing-united-states/>

PROPRIETARY AND CONFIDENTIAL



\$40B + Existing US Market Opportunity

U.S. Framing + U.S. Prefabricated Home Manufacturing



\$6B
in 2023

**U.S.
Light-Gauge
Steel Framing¹**



\$25B
in 2023

**U.S. Traditional
Wood Framing²**



\$9B
in 2023

**U.S. Prefab
Home
Manufacturing³**

Sources:

1. [Light Gauge Steel Framing Market Size Worth \\$42.8 billion by 2027 \(kbvresearch.com\)](https://www.kbvresearch.com/)
2. <https://www.ibisworld.com/industry-statistics/market-size/wood-framing-united-states/>
3. <https://www.ibisworld.com/industry-statistics/market-size/prefabricated-home-manufacturing-united-states/>

PROPRIETARY AND CONFIDENTIAL



Our Four Initial Products



**Intelligent Metal Framing
Studs**



**Castor Cube
Luxury Prefab Home**



Mobile Factory



**101 Series
Replicable Apartment/Condo
Product**

INNO HOLDINGS

Three Established Subsidiaries



**INNO METAL STUDS
(IMS)**



**CASTOR BUILDING TECHNOLOGIES
(CBT)**



**INNO RESEARCH INSTITUTE
(IRI)**



INNO METAL STUDS CORP

Where The Shape of The Future Forms

- METAL FRAMING STUDS
- WALL PANELS
- TRUSSES
- JOISTS
- REPLICABLE APARTMENTS



LIGHT GAUGE STEEL STUDS & PANELS

CUSTOM FORMED

We leverage **proprietary steel forming equipment** for rapid, low-cost production of steel framing

FACTORY MADE

~70% of the framing work is **completed in our factory**¹

FASTER

Custom framing members can speed on-site framing and **reduce labor costs by 50% or more**¹; no need for highly skilled labor

REDUCED WASTE

Factory-built studs can virtually **eliminate on-site framing waste**¹

IMS Framing is Superior to Wood

INNO METAL STUD

- 👍 Infinitely recyclable
- 👍 Virtually no waste
- 👍 Rapid on-site construction
- 👍 Non-combustible
- 👍 Termite, rodent, and mildew resistant
- 👍 Durable
- 👍 Flood resistant
- 👍 Dimensionally stable
- 👍 3.5x stronger than wood
- 👍 Clean interior air; no off-gassing
- 👍 Lower insurance premiums



WOOD

- 👎 Deforestation; loss of carbon sink
- 👎 10-20%+ construction waste
- 👎 Long construction times
- 👎 Flammable
- 👎 Susceptible to mold and infestations
- 👎 Can degrade or rot over time
- 👎 Susceptible to water damage
- 👎 Warped, uneven, imprecise
- 👎 Weaker than steel
- 👎 Potential chemical/mold air contaminants
- 👎 Higher insurance premiums



An architectural rendering of a modern, multi-story apartment building with a dark, gabled roof and large glass windows. The building is surrounded by lush tropical landscaping, including palm trees and other greenery. In the foreground, a wooden boardwalk runs along a body of water, where several people are walking, including a person in a wheelchair and two elderly women with walking sticks. The scene is set against a backdrop of a blue sky with soft, white clouds. The overall atmosphere is serene and inviting, suggesting a high-quality, replicable apartment product.

VILLAGE 101

REPLICABLE APARTMENT PRODUCT

Village 101

**A prototype apartment community
that can be replicated nationwide**

01

**Innovative Materials
Reduce Construction
Costs**



Prefab Steel Structures featuring Innovative Cladding Material will save construction cost.

02

Standardized Plan Set



By meeting the requirements in the designated parcel, we can eliminate the project design process, allowing us to quickly replicate prototypes, saving time and money.

03

Product Pipeline



Our pipeline includes various apartment product options with different unit sizes, ranging from 15 to 150 units.

04

**The Construction
of Community**



After the erection of Village 101, it can drive growth to surrounding industries, services, and employment opportunities.

Residents of this development gain awareness of other INNO product lines via vertical integration of the INNO brand.

Flexible Manufacturing

Primary manufacturing site is in Texas, **mobile manufacturing** can be situated **at any construction site** for rapid production

National Reach

We supply metal framing components throughout the U.S.

Existing Capacity Can Support Substantial Revenue Growth

High Quality

Products meet the **highest quality standards**: INNO received ICC-ES: ESR-4641 certification in July, 2020, and three ISO certifications in October, 2020

100% MADE IN USA

Materials are locally sourced and products are **100% made in the U.S.**





castor

BUILDING TECH LLC

CASTOR CUBE

PROPRIETARY AND CONFIDENTIAL





castor cube

Modern Prefab Homes

Highly Efficient

Low maintenance,
efficient, affordable,
modern prefab home

Portable

743 sqft.; fits on a trailer
for **easy transportation**
and **installation**

Durable

Designed to **resist**
earthquakes,
hurricane force winds,
and **pests**




Proprietary to INNO

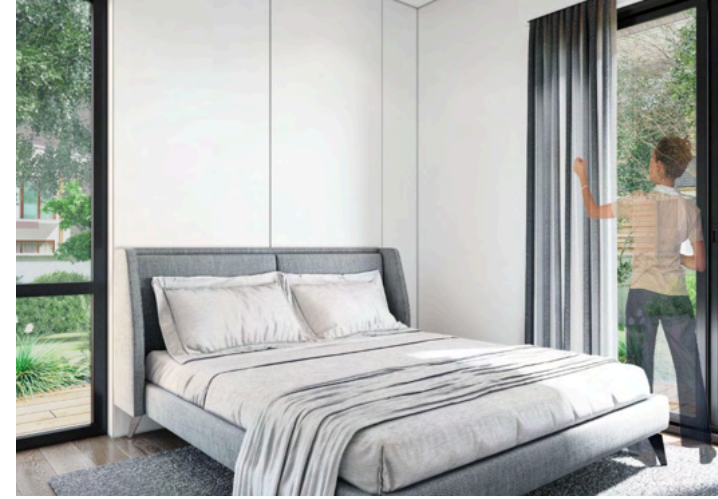
Leverages **metal framing**
and our patent-pending
aluminum honeycomb panels

Fast & Predictable

Completely premanufactured
at our facilities, with initial
projected capacity of **one**
home per day

Pre-Fabricated Home Competitor Analysis

			
<u>Structure Material</u>	Light Gauge Steel and Iron	Wood chips and Synthetic Materials	Wood
<u>Wall Material</u>	Patent-Pending Honeycomb Aluminum Panels Soundproof and Rust Resistant	Sheet Metal	Plywood and Sheetrock
<u>Roof Material</u>	Galvanized Aluminum Gutter Included	Metal No Gutter Included	Standard Shingles 20-25 Year Lifespan
<u>MEP & HVAC</u>	MEP & HVAC Included	MEP Included HVAC Limited	MEP & HVAC Included
<u>Target Market</u>	Middle and High-Budget Customers Pursuing Quality of Life Without Sacrifice	Lower and Middle-Budget Customers Focus on Speed of Assembly	Lowest-Budget Customers and Trailer Parks
<u>Market Cap/Valuation</u>	\$30 Million	\$3 Billion	\$1.7 Billion* (*Acquired by Berkshire Hathaway in 2003)



INNO RESEARCH INSTITUTE (IRI)

ENGINEERING SERVICES
RESEARCH AND DEVELOPMENT

INNO RESEARCH INSTITUTE



VALUABLE IP

Our research efforts are perhaps our most significant **competitive advantage**; we have a **pipeline of over 100 potential patentable innovations**



CATEGORY LEADER

Current research includes the development of high-strength, large-span trusses and other **metal framing innovations**



COMMERCIAL FOCUS

Our product development focuses on **products with strong potential for commercial success**



ENGINEERING SERVICES

IRI provides engineering services and consulting for our customers

FINANCIALS

INNO IS GROWING

INNO has achieved significant growth despite the challenging economic conditions brought on by the Covid-19 pandemic. Despite the adverse effects of these events, INNO has continued to flourish and exhibit robust growth. This speaks to the resilience and adaptability of the company, which has managed to weather the storm and emerge even stronger.

50% ↑

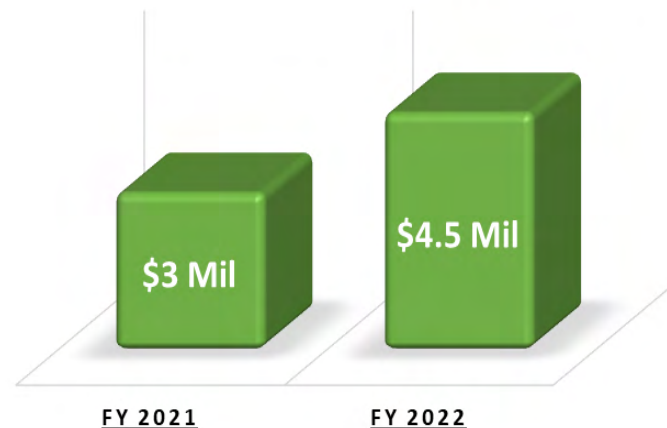
**ANNUAL REVENUE
GROWTH RATE**

270% ↑

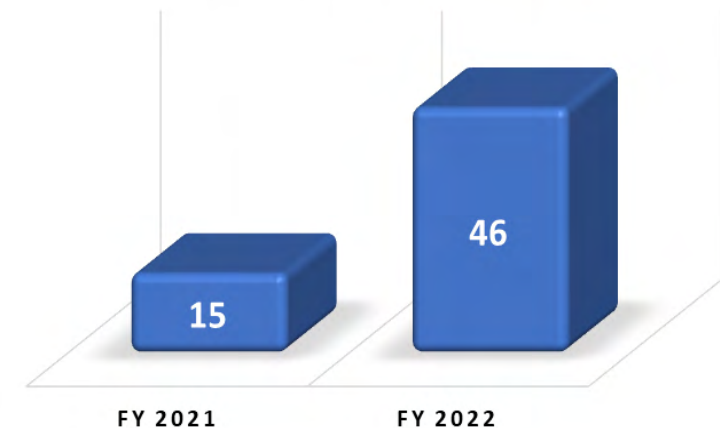
**ANNUAL CUSTOMER
GROWTH RATE**

*includes 55% repeat customers Y/Y

ANNUAL REVENUE



TOTAL CUSTOMERS



Strong Customer Backlog



- Our backlog as of June 30, 2023 is \$15-20mm.
- Our backlog consists of all remaining payments related to our signed customer contracts.
- We expect revenue from these contracts to be realized within 24 months.

Financial Metrics

	F2021	F2022
Revenue (in Thousands)	\$3,004	\$4,503
Gross Margin	31.1%	24.4%
Net Income (in Thousands)	(\$106)	(\$1,009)

	F2022 Q1-Q3	F2023 Q1-Q3
Revenue (in Thousands)	\$3,532	\$502
Gross Margin	36.2%	5.8%
Net Income (in Thousands)	(\$509)	(\$2,864)

1

Investing to Support Growth

2

Expanding R&D, Marketing, Sales

3

Existing Capacity Can Support Substantial Revenue Growth

4

Large Project Pipeline

Notes: The decline in revenue primarily resulted from a decrease in customer construction activity, a decline in the number of customers, and a decline in the average size of projects.

Planned Levers for Continued Growth

Large and Growing Project Pipeline

Increased focus on replicable apartments, light commercial projects, and multi-unit home developments

Launch of Castor Cube Pre-fab Homes in Late-2023

We anticipate strong demand, with the potential for multi-unit sales to land developers

Expanded Sales and Marketing Efforts

We plan to invest in sales and marketing to educate customers about the benefits of our products

Continue Delivering Innovative Products

We plan to invest in the INNO Research Institute to develop new products that deliver high value for our customers



Thank You

INNO HOLDINGS INC. INVESTOR PRESENTATION

