



INVESTOR PRESENTATION

Gorilla Technology Group, Inc.
(NASDAQ : GRRR)

April 2026



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Intelligently Empowering Urban Evolution

Harnessing Tomorrow, Today: The Gorilla Tech Urban Odyssey

Headquartered in London U.K., we are a global AI Infrastructure solutions provider in Security Intelligence, Network Intelligence, Business Intelligence and IoT technology. We provide a wide range of solutions, including, Smart City, Network, Video, Security Convergence and IoT across select verticals of Government & Public Services, Manufacturing, Telecom, Retail, Transportation & Logistics, Healthcare and Education by using AI and deep learning technologies.

- We specialize in enhancing urban operations, security and resilience, and provide innovative products which leverage intelligent video surveillance, facial recognition, license plate recognition, edge computing, post event analytics, cybersecurity technology & more.
- We integrate these technologies and enable Smart Cities to optimize efficiency, safety and cybersecurity measures, ultimately improving the overall quality of life for residents.

Gorilla At A Glance

01

Company Snapshot

- Founded: 25 Years Ago
- Team: 200+ Employees
- Contractors: 200+
- Presence: 9 Countries
- Innovation: 28 Patents, 3 Pending
- Revenue: \$101.4 Million (2025)
- Adjusted EBITDA: \$19.1 Million (2025)
- Adjusted Net Income: \$19.9 Million (2025)

02

Key Strengths

- Video Analytics
- Cybersecurity
- IoT
- AI Infrastructure

03

Our Vision

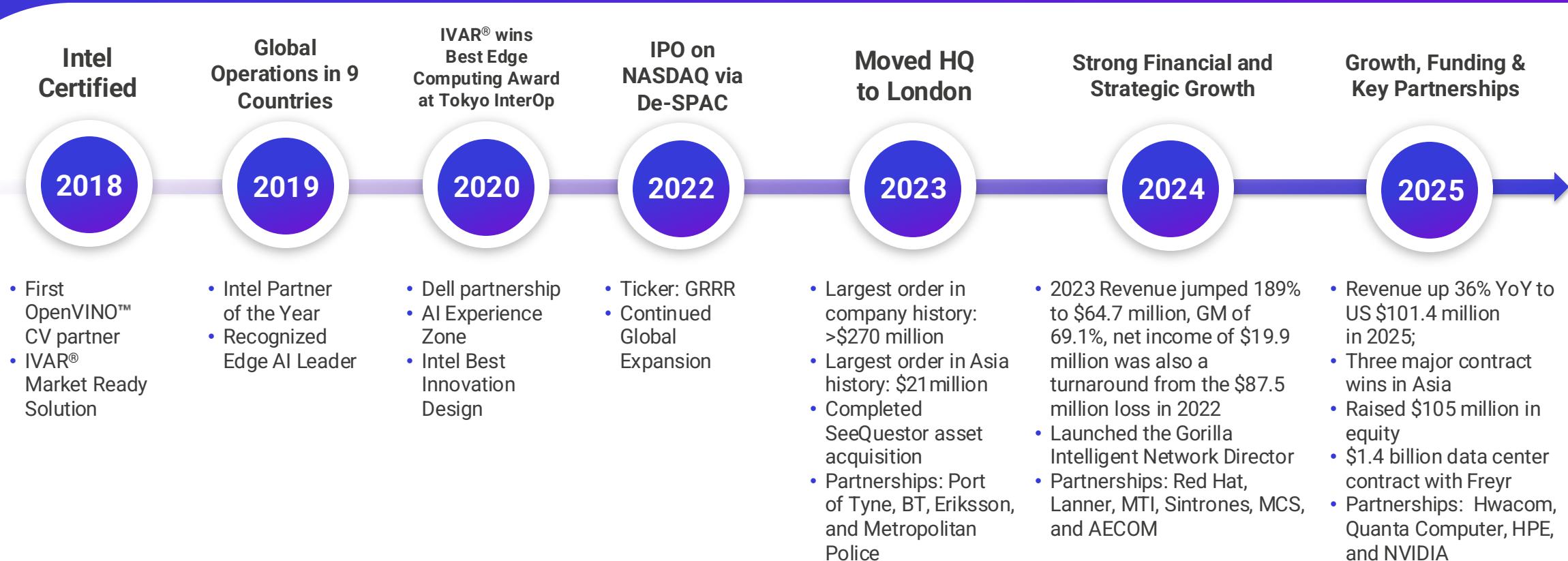
To aggrandize and empower our client's smart cities, enhancing the quality of life through innovative and sustainable solutions.

Our Global Canopy



Our Journey

25 Years Old, with Strong Credentials in AI & Security Convergence



Patents applied in Taiwan, China, Hong Kong, North America, the U.K., and Europe.

29 Granted Patents

3 Pending Patents



Video Analytics

Gorilla empowers enterprises and governments with AI-powered video analytics to effortlessly analyze and manage data on a single dashboard.



IoT & Big Data Infrastructure

Gorilla's IoT & Big Data Analytics uses AI to process and analyze data from connected devices, enabling smarter decision-making.



Cyber Security

Gorilla protects networks and digital assets from evolving threats with advanced IT and OT security.



AI-POWERED SMART SOLUTIONS

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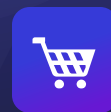
Government & Public Services



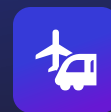
Manufacturing



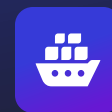
Telecom



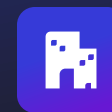
Retail



Transportation & Logistics



Ports



Buildings

Comprehensive Full-Stack Solutions

Gorilla provides a unified, end-to-end approach to data center infrastructure, offering the “picks and shovels” of the AI revolution. Our full-stack model streamlines operations, reduces complexity, and ensures superior performance from design to deployment.



GPU & AI Server Configuration

Optimized hardware selection and configuration for maximum AI/ML performance.



SD-WAN Integration

Secure, efficient, and flexible network solutions tailored for enterprise needs.



Cybersecurity Framework

Robust security protocols and compliance measures to protect sensitive data.



Ongoing Management

Proactive monitoring, maintenance, and support for continuous operational excellence.

Integrated Infrastructure Lifecycle

Our integrated approach covers every stage of your infrastructure lifecycle, ensuring seamless transitions and optimized performance at each step.



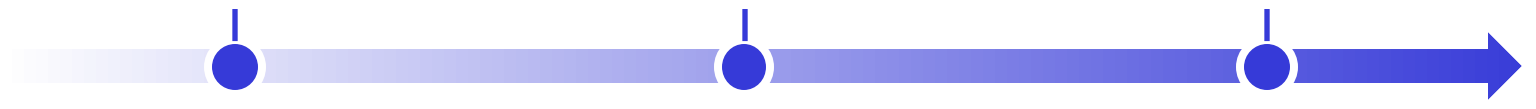
Design & Planning
Architect Infrastructure for AI Workloads



Deployment & Integration
Implement Systems and Connect Components



Operations & Optimization
Run, Monitor, and Continuously Refine



Faster Deployment

Achieve faster deployment times with our streamlined processes.

Efficient Networking

Experience more efficient networking through SD-WAN integration.

Cost-Effective

Significant reductions in operational costs.

Key Differentiators:

Gorilla vs. Traditional Cloud

	Gorilla Data Center	Traditional Cloud
Data Sovereignty	Full control & compliance with local regulations, secure edge locations.	Shared responsibility model, potential cross-border data transfer issues.
AI Optimization	Purpose-built infrastructure, high-density GPU servers, AI-specific networking.	General-purpose infrastructure, often requiring custom optimization & higher costs for AI.
Cost Efficiency	Predictable OpEx, optimized resource utilization, lower total cost of ownership (TCO).	Variable pricing models, potential for over-provisioning, less transparent costs.
Deployment Speed	Streamlined processes, faster integration, rapid time-to-market for AI solutions.	Standardized deployment cycles, complex integration for specialized AI needs.

Strategic Outcomes for Our Clients



Regulatory Confidence

Ensure adherence to strict data privacy and sovereignty laws, mitigating compliance risks.



Competitive Velocity

Accelerate AI model training and deployment to enable faster innovation and market response.



Operational Excellence

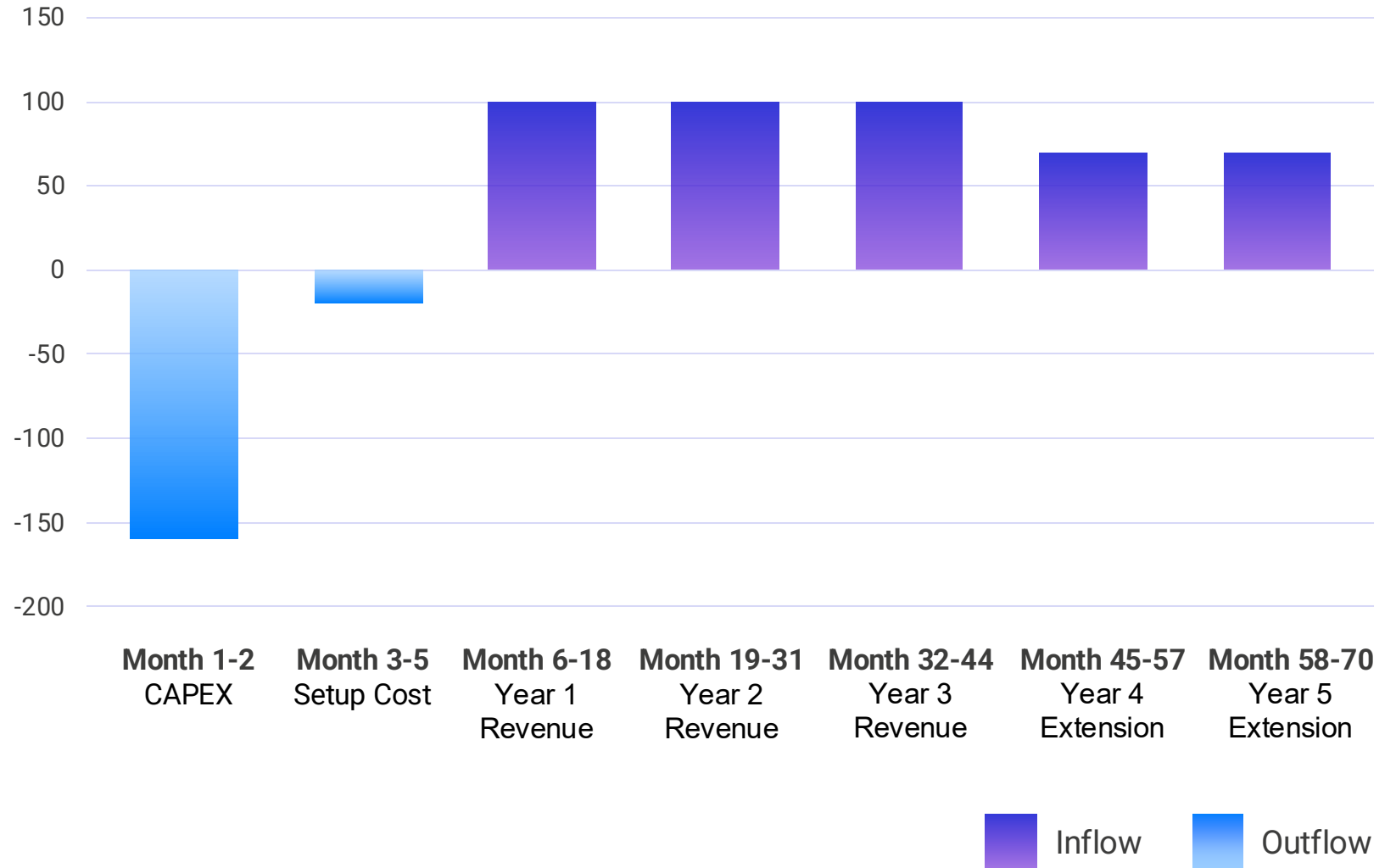
Achieve superior performance, reliability, and cost-efficiency for all AI-driven operations.

Data Center Cash Flow Dynamics

High Upfront Capex,
Project-Financed,
With Rapid Payback

2022

(% of Year 1 Revenues)



Enhancing Ground Vehicle Management

Taoyuan International Airport

Taoyuan Airport—the 10th busiest airport in the world—needed a solution to ensure the safety and operational efficiency of the ground crew to avoid flight delays, and to manage and keep service vehicles used for various purposes continuously moving on their pre-defined routes.



Solutions

- **Video Analytics**
Combined license plate recognition with RFID technologies to verify vehicles, identify intrusions, and monitor vehicle movements.
- **Real-time Alerts**
Empowered staff with a management platform to view and search violations and event clips in real-time.
- **License Plate Recognition**
Deployed license plate recognition to trigger real-time alerts for violations such as intrusions.

Results



- Increased violation identification and response times.
- Decreased violations and intrusions.
- Improved vehicle verification time.

Secure Governmental Airgap Network

Data Center & Airgap Network

A nation-state in Africa needed a solution to prevent cyberattacks and espionage, which could lead to data breaches, espionage, and potentially compromise national security. Safeguarding sensitive information and critical infrastructure was paramount.

While traditional wired networks are convenient for connectivity, they are susceptible to myriad threats. Deploying secure air gapped networks as an extra layer of protection for sensitive data and operations was the answer.



Solutions

- Leveraging its expertise in networking and security convergence, Gorilla emerged as the vendor– the “one throat to choke”
- Designed and built a Secure Communications Network from the ground up.
- Connected 30,000 plus governmental branches for secure communication.
- Delivered top-of-the-line collaboration tools through services.
- Industry Leading SOC Design and Operations
- Design → Build → Operate → Transfer
- International Team Engagement (Taiwan, India, UK, USA, Egypt)

Results



- First of its kind in Africa to be deployed using the latest best of breed Security Convergence technology.
- Created the largest Secure SD-WAN solution in Africa.
- Included Secure Email, Secure Document Management, VOIP Telephony and Video Conferencing

Innovation in Conservation

O.N.E. Amazon

O.N.E. Amazon is an initiative to measure and improve the Amazon rainforest, using data to aid in conservation and development efforts.

The project will deploy an array of sensors in the rainforest to gather data about the health of the biome. This data will support the creation of a tradable token while also informing a range of infrastructure investments in the region.

Gorilla is the exclusive technology partner.



Solutions

- Biodegradable sensors to be deployed in the Amazon rainforest
- Coordinating drone, satellite, and topographical info to monitor the health of the rainforest
- Construction and implementation of data centers across the eight countries of the Amazon basin
- AI-powered analytics that provide a holistic overview of the rainforest's health and offer predictions.

Results



- Deployed Proof-of-Concept in Panama
- Blockchain-powered token due to launch before the end of 2025
- Gorilla is predicted to receive >25% of the initial O.N.E. Amazon funding for R&D spend

Bringing Decades of Experience

Board of Directors



Jay Chandan

Chairman of the Board

- Global SPAC, Shackleton-Victoria, Cortis Capital, Mathern
- EXL, Invensis, NPL



Rt. Hon. Ruth Kelly

Independent Director

- UK Cabinet Office
- Board of Heathrow Airport
- Chair of Thames Freeport



Evan Mediros

Independent Director

- US National Security Council
- Georgetown University



Gregg Walker

Independent Director

- Sony
- Viacom
- Goldman Sachs



Keith Levy

Independent Director

- Credit Suisse Corporate Derivatives
- Visionario VC Fund



Thomas Sennhauser

Executive Director

- Intel Asia-Pacific CTO
- HP APAC CTO

Bringing Decades of Experience

Leaders

 <p>Jay Chandan CEO</p>	 <p>Bruce Bower Chief Financial Officer</p>	 <p>Dr. Raj Natarajan Group CTO</p>	 <p>Thomas Sennhauser CTO - Infrastructure</p>	 <p>Satish Venkatesan Chief Growth Officer</p>
 <p>Will Addison VP of Growth & Innovation - Americas</p>	 <p>Jackie Wang GM - Asia</p>	 <p>Alan Luo SVP of Technology</p>	 <p>Tofiq Qureshi EVP - MENA</p>	 <p>Venkatesh Kannappan SVP of Strategic Programmes</p>
 <p>Vicky Yang Treasury</p>	 <p>Ravi Pal Singh Global Financial Controller</p>	 <p>Bala Vummidi India Head & SVP - Human Resources</p>	 <p>Namratha Joseph Senior Director of Human Resources</p>	

Why We Win Contracts

1

Technical talent that can **quickly design a comprehensive solution** for potential clients

2

Demonstrable track record of success in areas of core strength

3

“One Throat to Choke” approach. Gorilla becomes the single vendor facing the client creates accountability and aligns incentives

4

Focus on governments and large corporates/infrastructure assets in emerging markets, **clients that are overlooked by traditional market leaders**

5

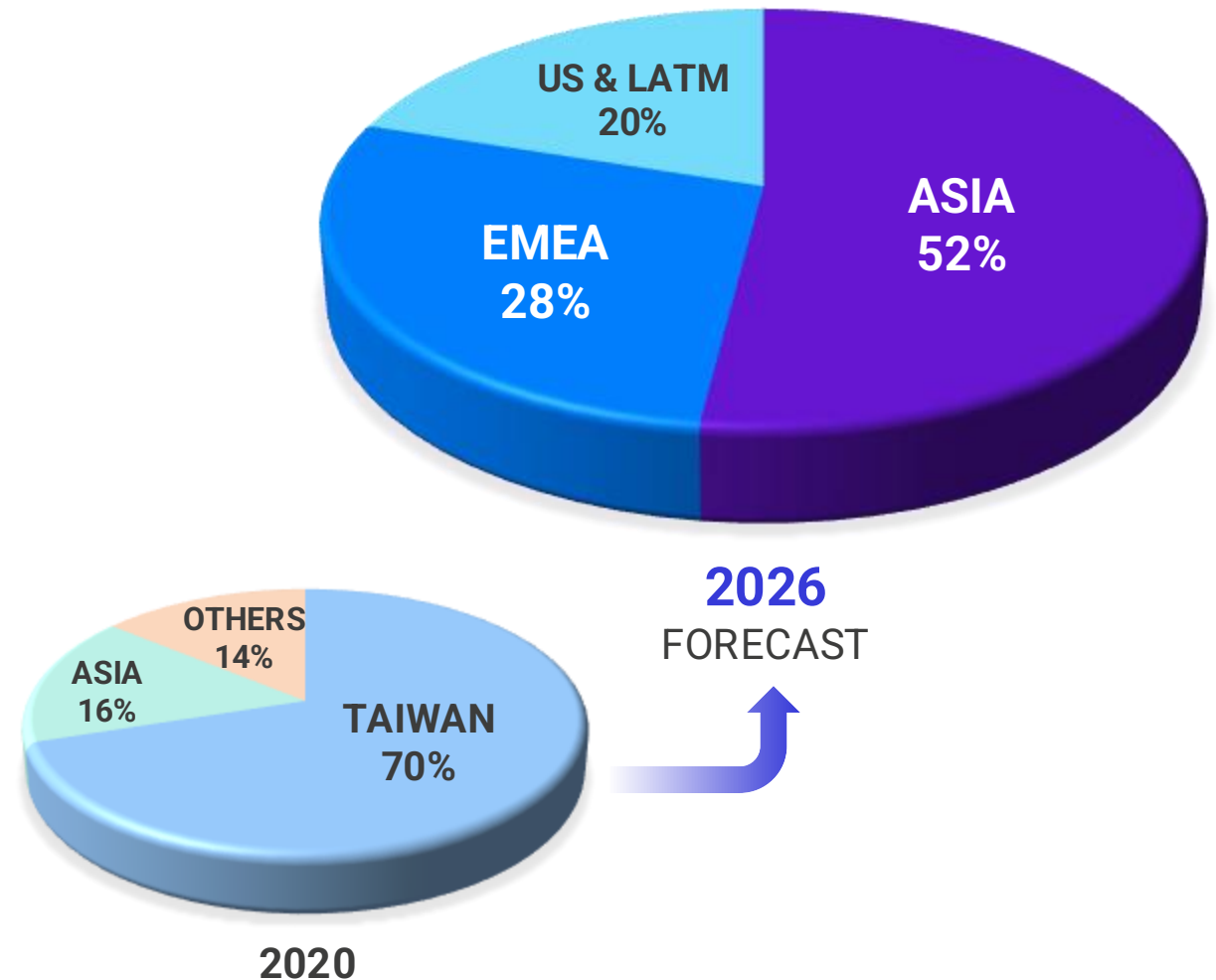
Key commercial partnerships and proprietary software enable **Gorilla to deliver cost-effective solutions**

Sales Strategy

Productization, Expansion, and Globalization

Gorilla has evolved from a company focused exclusively on the Taiwanese market into a technology leader in APAC & MENA with expertise in IoT, video intelligence, edge AI computing and cybersecurity.

Gorilla is poised for incremental wins as enterprises and governments realize the power of harnessing AI & Security Convergence, in Smart Cities.



Sales Strategy

1 Leverage Core Strengths

- Expand Wallet
- Customized Solution
- Become Sole/Lead Supplier, "The One Neck to Choke"

2 Consultative Sales Approach

- Off-the-shelf Gorilla Software
- Customized Gorilla Hardware/Solution
- Third-Party Hardware/Software

3 Solution

- Solution Delivery
- Long-Term Revenue
- Consortium/Concession
- Managed Ops
- Software Licenses Maintenance/Warranty

4 Long-Term

Client Progression

Initial Contact

Pipeline

Qualified Lead

First Agreement

Memorandum of Understanding (MOU)

Solution Design

Proof of Concept (PoC)

Deployment

Signed Contract + Delivery

Global Partner Reach



Partnerships

- O.N.E. Amazon
- Global Edge
- AECOM

Vendor Relationships

- Intel
- Nvidia
- HP
- Lanner
- Cisco
- RedHat

Joint Ventures

- Hwacom
- Astrikos.ai
- Yotta
- Chelpis
- Accton
- Edgecore

Recent Wins

Gorilla has been signing important new contracts

Sep
2025

\$1.4 billion contract with Freyr for data centers and GPUaaS across Southeast Asia

Jan
2026

Major multi-year wins valued in the tens of millions of dollars with a law enforcement agency and criminal investigation bureau in APAC

March
2026

Announcement of contract with Yotta Data Services for \$500 million over 5 years in India

Gorilla's commercial momentum is strong and getting stronger

Guidance

FY 2026

- Guidance: \$137-200 million in revenue
- Wide range due to phased delivery of data centers
- Backlog: \$85 million booked so far including recent contract wins

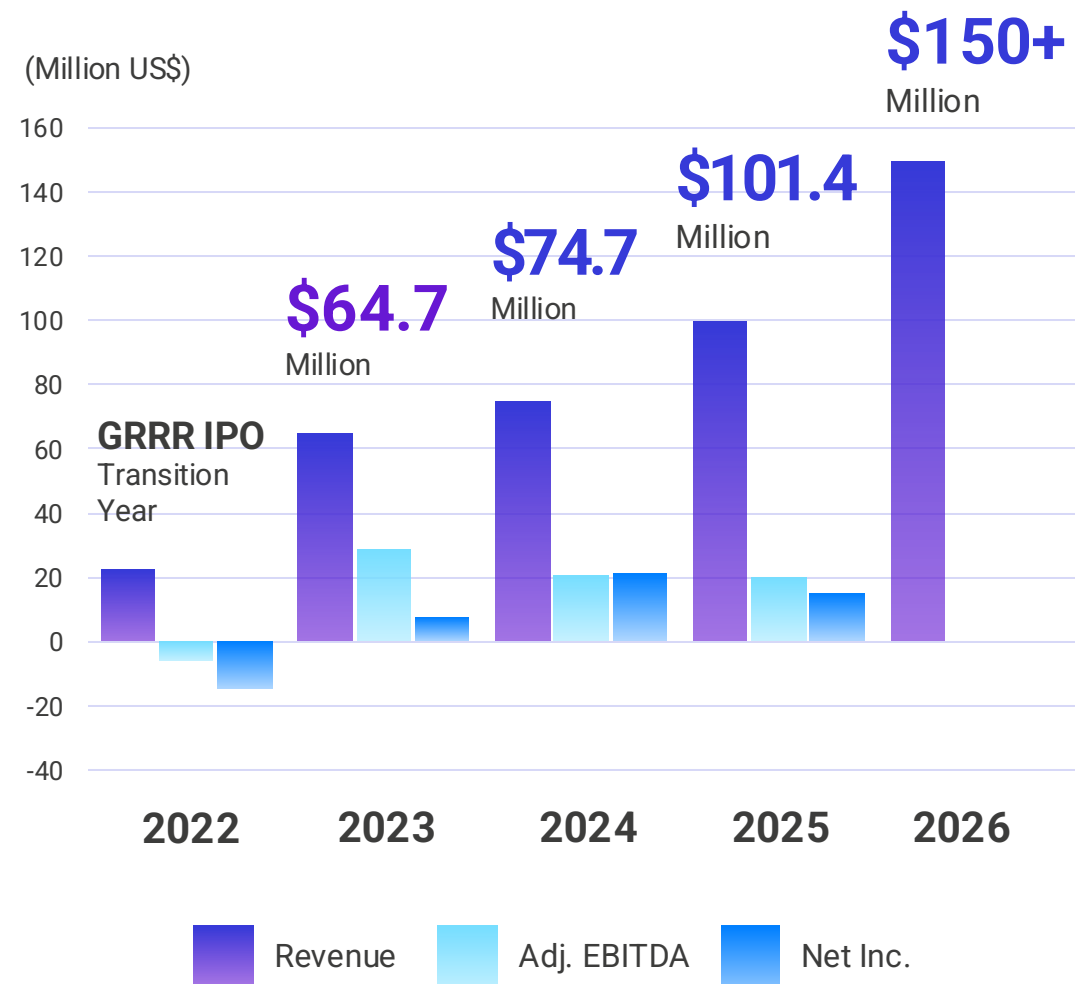
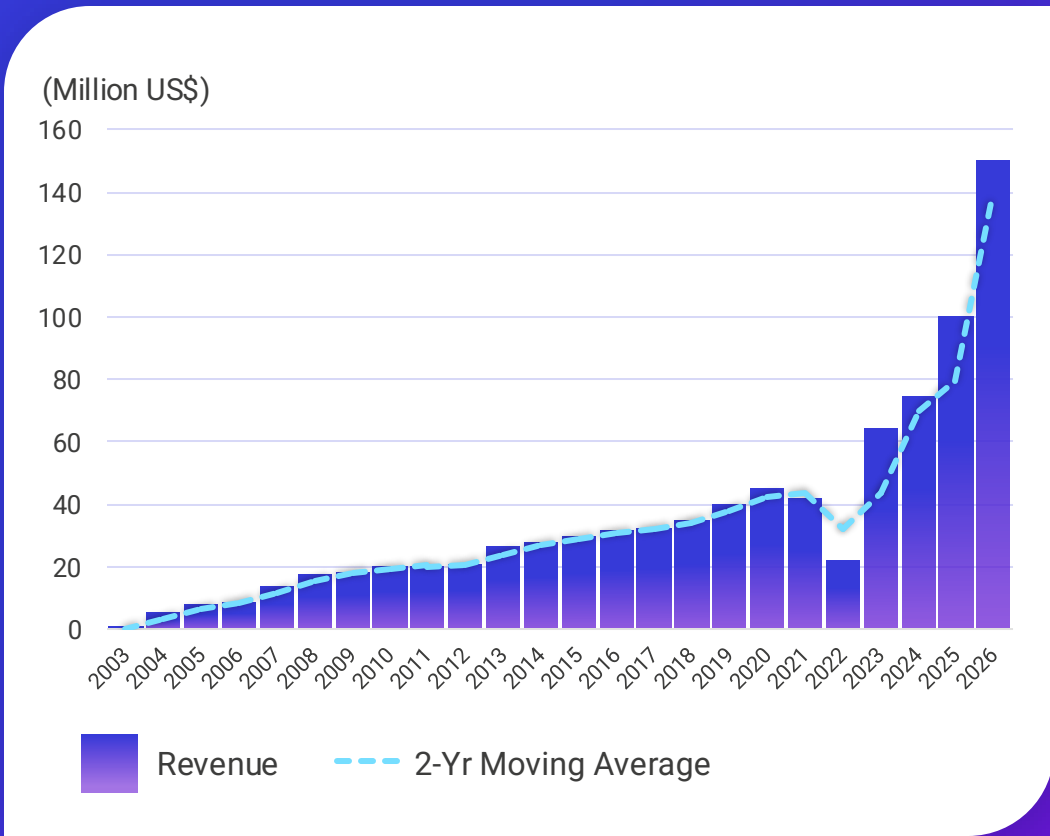
FY 2026

- Expecting Operating Cash Flow positive
- 22 million in customer collections in 2026

Pipeline

- \$7 billion+ in qualified leads
- Several multi-\$100 million revenue opportunities
- Targeting multi-year, recurring revenue projects

Long Term Track Record of Results



Investment Highlights

01

Excellent Revenue Momentum

- ✓ Revenue growth in 2026 is accelerating vs 2025, with 36% YoY at bottom of guidance
- ✓ Client wins in the last 9 months could take Gorilla to \$500 million annualized

02

Strong Balance Sheet

- ✓ >\$100 million of cash on the balance sheet
- ✓ \$13.6 million of debt in working capital facility, at <3% rates
- ✓ Expected to be operating cash flow positive in 2026

03

Shareholder–Aligned Management

- ✓ Insider ownership of 10.8% of the stock
- ✓ \$20 million buyback programme ongoing, with \$9 million remaining
- ✓ Bought back \$4 million this year




Intelligence, Not Just for Humans

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