



SEP 2023

Investor Overview

DELIVERING DISRUPTIVE SOLUTIONS TO STORE,
MANAGE AND PROTECT YOUR CRITICAL DATA

EBI Proprietary & Confidential

Agenda

EverythingBlockchain

- Overview
 - The Problem
 - Proof of Concept
 - What We Do
 - What We Need
 - Why EBI
- Technology/Solutions
- Go-To-Market
- Corporate and Financial Projections
- Team



The Problem

DATA CHALLENGES COMPANIES FACE IN TODAY'S MARKET

VOLUME

- The size of the digital universe is doubling every two years*
- By 2025, the amount of if worldwide data will go 175 zettabytes (21 zeros!)*

VARIETY/COMPLEXITY

- 93% of decision-makers say complexity in storage and data management is impeding transformation**.
- Average organizations rely on 23 different data management tools

SCALABILITY

- Systems/solutions hitting scaling limits
- Cost of solutions at scale



INTEGRITY

- AI/ML solutions are dependent on sources with the highest degree of integrity
- Must be tamperproof and available

VALUE/COSTS

- TCO becoming unsustainable or unviable (servers, storage, bandwidth)
- Expertise hard to find and expensive

SECURITY

- The worldwide average cost of data breaches in 2022 was \$4.35 million***
- Cost of data breach is U.S. is twice this

Proof of Concept

EverythingBlockchain

RECENT EVENTS – **PROOF OF THE PUDDING IS IN THE EATING!**



UNITED AIRLINES

Transitioning to the Flight Shopping production environment.. Initial value is \$1M ARR contract to replace competitive (DynamoDB, Redis) DBMS solutions. Expected to grow to \$10M+ by end of next year.



NRG Energy

Deal to utilize BuildDB as the foundation for a Net-Zero / Decarbonization platform and marketplace. \$1M+ in base annual subscription fees with potential for millions more in transaction fees



CENTER FOR INTERNET SECURITY

Selected by the Center for Internet Security (CIS) for addition to their CIS Cyber Market. Brings access to thousands of State, Local, Tribal, and Territorial (SLTT) entities and well as the *MS-ISAC and the **EI-ISAC.



MENA

Contracted with Al Rushaid Technologies with \$47M Milestones over 5-Year period for the MENA region.



MARRIOTT/HILTON

\$1.5M investment from OEM Partner for acceleration of enterprise roadmap for use in the hospitality and entertainment industry.

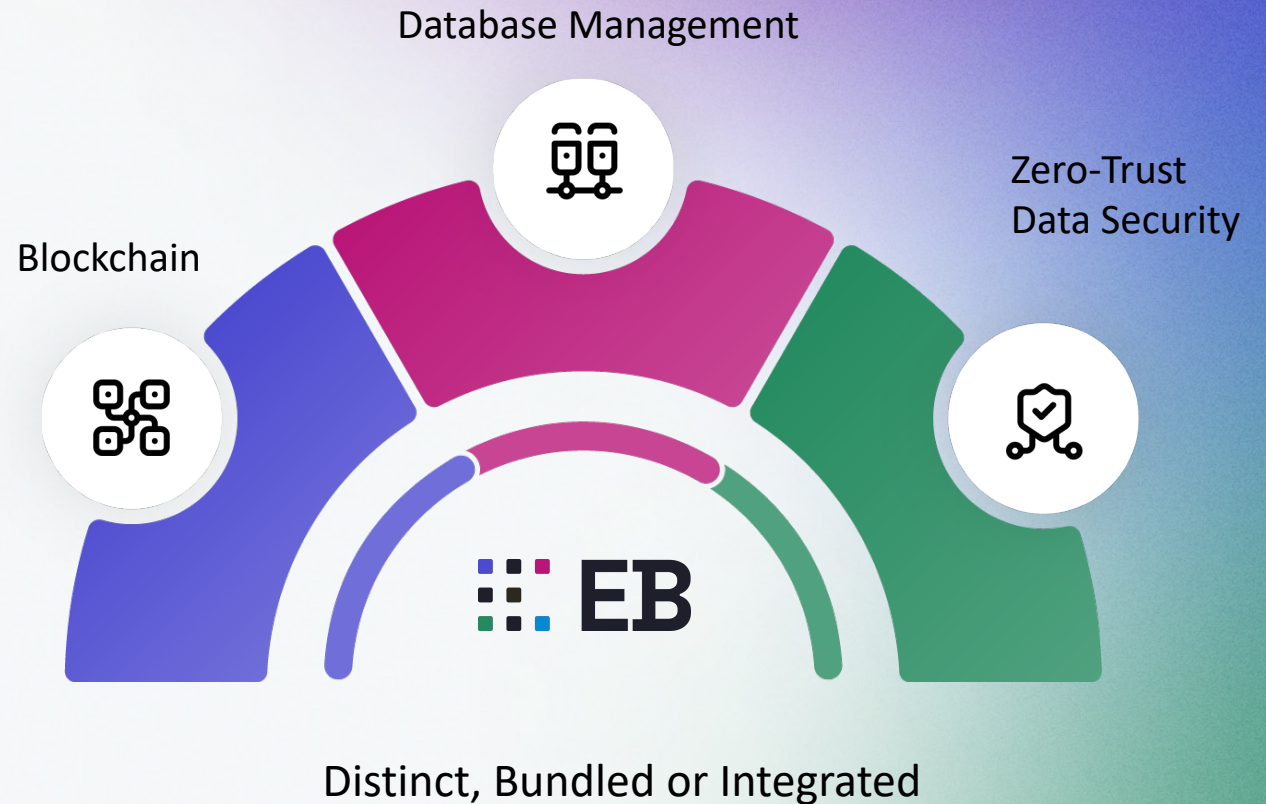
* The Multi-State Information Sharing & Analysis Center's mission is to improve the overall cybersecurity posture of U.S. State, Local, Tribal, and Territorial (SLTT) government organizations through coordination, collaboration, cooperation, and increased communication.

** The Election Infrastructure Information Sharing & Analysis Center is a community of dedicated election officials and cybersecurity professionals working side-by-side to ensure the integrity of elections among U.S. State, Local, Tribal, and Territorial (SLTT) governments.

What We Do

We are a publicly-traded, technology company that is blending blockchain, database management, & zero-trust technologies to **CREATE DISRUPTIVE SOLUTIONS TO STORE, MANAGE AND PROTECT ALL FORMS OF DIGITAL ASSETS.**

Our business model is based on building recurring revenue through software subscriptions, licensing agreements, and transaction fees.



UP TO \$15M IN EQUITY FINANCING

The Offer

- Series C Preferred Shares – 250 Units
 - 1 Unit = 40,000 shares
 - 5% OID
- \$60,000/Unit (\$1.50/share)
- Optional conversion to common share after 6 (six) month hold at 30% discount to the VWAP or \$5/share, whichever is less; or,
- Participate in registration statement for NASDAQ listing application/process at the pricing at the time of submission

Why We Need It

- **Scale** support desk and network operations to meet contractual commitments and allow for continued scaling of the business.
- **Expand** sales & marketing to fund the positioning of EBI as a market leader
- **Accelerate** software development to solidify our head start as an early mover in blockchain-enabled databasing
- **NASDAQ uplist** to garner a wider investor audience and secure greater liquidity, visibility and valuation
- **Enhance** corporate functions such as counsel and compliance, and potential strategic investments & acquisition

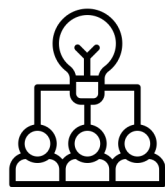
Why EBI

ALL THE KEY INGREDIENTS

- Stock Symbol: (OTC: EBZT)
- HQ: Jacksonville, FL
- Tech: Database Management, Blockchain, Encryption, Zero-Trust, DRM
- 52 Week Range¹: \$1.10 - \$4.60
- Market Cap¹: \$30.8M
- Shares Outstanding¹: ≈ 13.7M
- Float¹: ≈ 2.4M
- Warrants²: 2,156,000
- Options: None
- Cash²: \$21,000
- Debt²: \$1.3M
- Uplisting to NASDAQ – FY24 Q4 / FY25 Q1

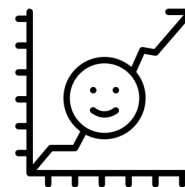
¹ as of August 31, 2023

² as of July 31, 2022



PEOPLE

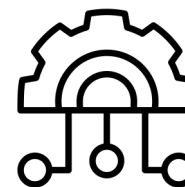
- Deep industry expertise and networks
- Decades of combined experience in DBMS, Cybersecurity, and blockchain



MARKETS

(\$90B+ TAM)

- Database: \$70B*
- Data Encryption: \$15B**
- Blockchain: \$5B***
- Key Lighthouse customers & partners



PRODUCTS

- 2 Patents awarded
- 22 Patents pending
- 2 Solutions available
- 2 New solutions to be available this year

* Source: Expert Market Research, www.expertmarketresearch.com

** Source: MarketWatch, www.marketwatch.com

*** Source: Verified Market Research, www.verifiedmarketresearch.com

Technology / Solutions

What is it?

- A next-generation database solution powered by a patent-pending private blockchain architecture
- Combines:
 - The data consistency & retrievability of relational databases (SQL)
 - The flexibility & performance of document databases (noSQL)
 - The immutability & security of blockchain
- Highly distributed “event-actor” architecture
- Database-as-a-Service – no assembly required

Business Model

- Recurring subscription fees
- Transaction fees
- Revenue sharing
- OEM licensing

Benefits/Differentiation

- Performance: Single digit msec query speeds
- Scalable: Performance does not degrade with scale
- Self-Healing: Fault tolerant, ransomware resistant
- Efficient/cost effective:
 - No indexes – eliminates data redundancy
 - Fully-managed – no need for tuning
 - Fewer clustered servers needed for equivalent performance
 - Up to 40% customer cost savings
- Secure: Zero-trust wrapped around each data block
- Filterable: The only blockchain-enabled architecture that supports query and filter functions, as well as advanced aggregate functions

What is it?

- Our patent-pending zero-trust data protection
- Decide who, what, when, and where your data is accessed – forever
- Revoke access at any time: “Snapchat on steroids”
- Military-grade data protection available for anyone
- Simple to use and manage: No security expertise required - no crypto keys to manage
- Multi-plaform - available on Windows, Mac, iOS, Android

Business Model

- Individual or enterprise licensing
- Monthly and annual recurring subscriptions
- Channel/resellers
- OEM licensing

Our Differentiation

- Domain Agnostic
- Transport Agnostic
- Integrated key management
- Ease of use
- Perpetual control across entire data lifespan
- White-label opportunities for enterprise clients
- Zero-knowledge
- Zero-trust

Patent Status

Docket No.	Type and Jurisdiction	Status Date	Status
ENHANCED SECURE ENCRYPTION AND DECRYPTION SYSTEM			
1720-0100-NP	US Non-Provisional	1/25/2023	Issued (US11,570,155)
1720-0100-AE	Foreign United Arab Emirates	1/17/2022	Pending Examination, renewals 7/23/2023
1720-0100-AU	Foreign Australia	1/19/2022	Examination due 7/22/2023, renewals 2024
1720-0100-BR	Foreign Brazil	6/14/2022	Published, Examination due 7/23/2023
1720-0100-CA	Foreign Canada	6/9/2022	Published, Examination due 7/23/2024
1720-0100-CN	Foreign People's Republic of China	2/9/2023	Allowed, issue fee paid 1/29/2023
1720-0100-EP	Foreign European Patent Organisation	5/4/2022	Published
1720-0100-IL	Foreign Israel	1/16/2022	Pending Examination
1720-0100-IN	Foreign India	4/15/2022	Published, Examination due 7/25/2023
1720-0100-JP	Foreign Japan	1/21/2022	Examination due 7/22/2023
1720-0100-KR	Foreign Korea	2/24/2022	Examination due 7/22/2023
1720-0100-MX	Foreign Mexico	1/19/2022	Pending Examination
1720-0100-SA	Foreign Saudi Arabia	1/24/2022	Pending Examination
MULTI-FACTOR GEOFENCING SYSTEM FOR SECURE ENCRYPTION AND DECRYPTION SYSTEM			
1720-0101-NP	US Non-Provisional	2/9/2023	Pending first Office Action
1720-0101-AE	Foreign United Arab Emirates	9/30/2022	Examination due 4/9/2023
1720-0101-CN	Foreign China	11/30/2022	Pending Examination
1720-0101-EP	Foreign European Patent Organisation	10/5/2022	Pending Examination
1720-0101-SA	Foreign Saudi Arabia	9/29/2022	Pending Examination
ENHANCED SECURE CRYPTOGRAPHIC COMMUNICATION SYSTEM			
1720-0102-NP	US Non-Provisional	2/9/2023	Undergoing Preexam Processing
1720-0102-PCT	International (Patent Cooperation Treaty)	2/9/2023	Filed 1/24/2023, Undergoing Preexam Processing
ZERO-TRUST DISTRIBUTED VOTING SYSTEM			
1720-0104	Provisional	3/9/2023	Pending first Office Action
DES DISPLAY OR PORTION THEREOF WITH GRAPHICAL USER INTERFACE			
1720-0201	EBControl Desktop GUI	1/9/2023	Pending Examination
1720-0202	EBControl Mobile GUI	1/9/2023	Pending Examination
QUERY CHAIN: DISTRIBUTED LEDGER FOR INSTANTANEOUS CONSENSUS OF A DIGITAL TWIN			
1730-0100-NP	US Non-provisional	2/9/2023	Pending first Office Action
1730-0100-PCT	International (Patent Cooperation Treaty)	6/17/2022	Pending, NPE needed 1/9/2024
SECURE DRIVE FOR COMPUTER SYSTEMS			
1730-0101-P	Provisional	6/28/2022	Pending, Non-provisional needed 6/28/2023

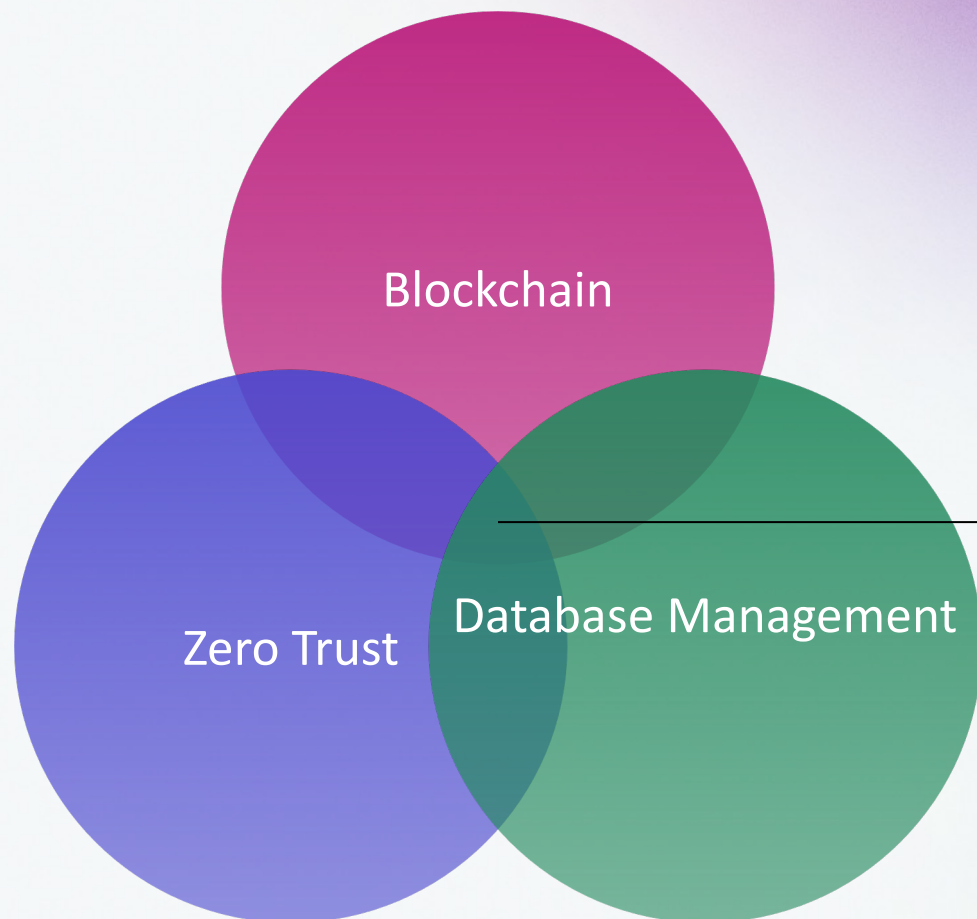
- US Patents Filed/Active: 7
- Foreign Patents Filed/Active: 18
- Total Patents Allowed/Issued: 2

Go-To-Market

Target Markets

Target Verticals

- Transportation/Airlines
- Energy
- Healthcare
- Technology
- Hospitality
- Government



Our target market

Our goal is to utilize management contacts with companies such as United Airlines, Dell Computer, and ARAMCO, Hilton, and NRG Energy and the US DoD that are experiencing the limitations and costliness of current data storage, management, and protection solutions.

Hybrid Sales Model



Direct selling

- EB Build 50%
- EB Control 10%
- EB Drive 10%



Affiliates / Marketplaces

- Center for Internet Security Cyber Marketplace (CIS)
- Al-Rushaid Technology, Inc. for distribution
- AWS & Azure



Channel (Resellers/OEM)

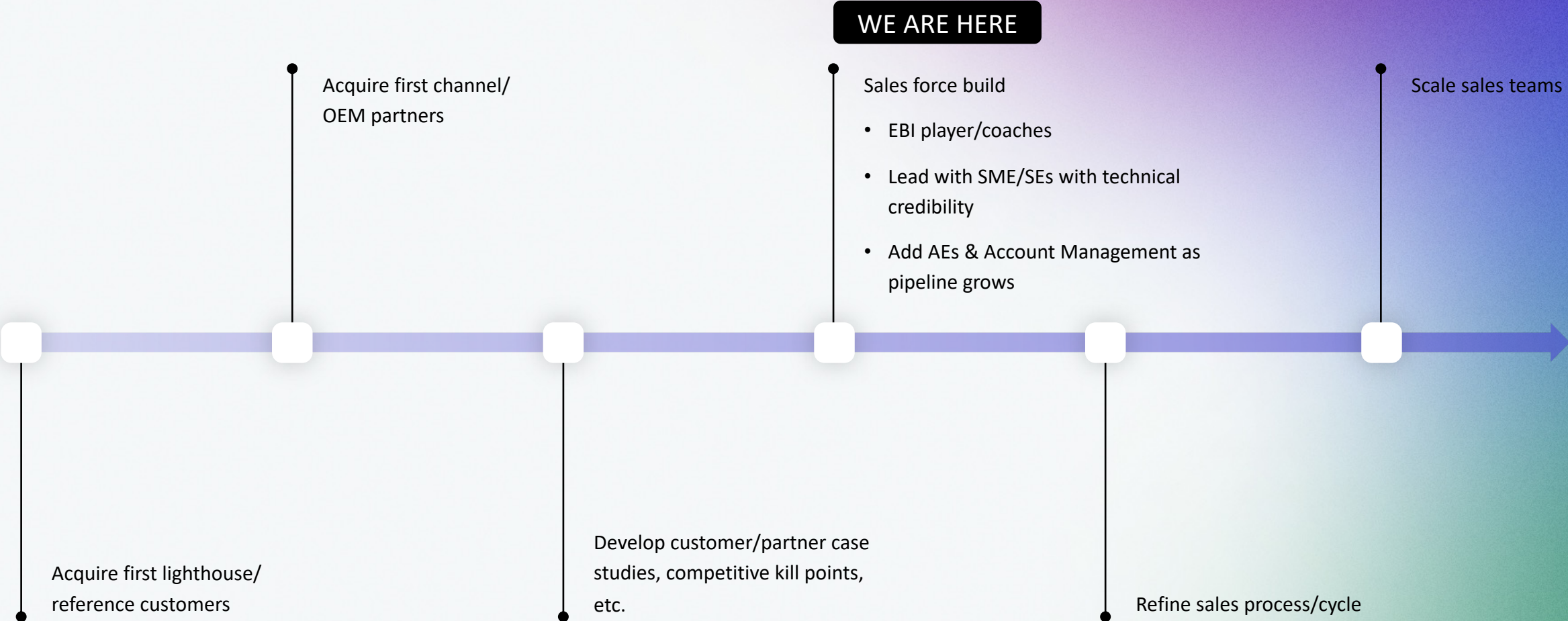
- EB Build 50%
- EB Control 90%
- EB Drive 90%



Sales Force Composition

- Enterprise AEs + SMEs
- Channel Development Team
- Business Development (OEM) Team

Sales Roadmap





Corporate and Financial Projections

Financial Forecast

	FY 2024* (in \$)	FY 2025 (in thousands \$)	FY 2026 (in \$)
REVENUE:			
EB Advise	2,743	1,743	1,743
EB Build	4,569	18,523	35,077
EB Control	3,059	15,453	29,565
EB Exchange	1,100	7,150	10,750
EB Drive	-	3,990	36,225
Total revenue	11,471	46,859	113,360
Cost of sales	1,612	2,474	4,829
Gross profit	9,859	44,385	108,531
Selling, general and administrative	9,869	22,778	38,428
Stock based compensation	2,763	2,688	2,563
Depreciation and amortization	165	213	524
Total operating expenses	12,897	25,679	41,515
Income (loss) from operations	(3,038)	18,706	67,016
Other expense (net)	(14)	(13)	(14)
Income (loss) before income taxes	(3,052)	18,693	67,002
Income tax expense	200	-	
Net income (loss)	(3,252)	18,693	67,002

*Jan Fiscal Year End – FY24 is Feb 2023 – Jan 2024

Capitalization Table

Minimum refers to minimum offering of \$1.5 million and Maximum refers to maximum offering of \$15 million.

AS OF JULY 31, 2023	ACTUAL (in \$)	PRO FORMA	
		MINIMUM (in thousands \$)	MAXIMUM (in \$)
Cash	21	1,266	12,471
Debt	1,278	1,278	1,278
Common stock	1	1	1
Preferred stock - Series C	-	-	1
Treasury stock	(1,691)	(1,691)	(1,691)
Additional paid-in capital	87,190	88,435	99,639
Accumulated deficit	(65,445)	(65,445)	(65,445)
Total stockholder's equity	20,055	21,300	32,505
Total capitalization	21,333	22,578	33,783

Capitalization Table

(As of 9/18/23)

	Common Stock	Series A Preferred	Common Stock from Series A	Series C Preferred	Common Stock from Series C	Common Stock Conversion (a)	Ownership % Common Stock	Ownership % Common Stock Conversion (b)
Management team	628,940	-	-	-	-	628,940	4.6%	2.5%
Board, excluding M Hawkins	34,368	-	-	300,000	375,940	410,308	0.3%	1.6%
M Hawkins	125,000	-	-	-	-	125,000	0.9%	0.5%
Epic Industry (M Hawkins)	2,107,500	150,000	7,500,000	-	-	9,607,500	15.4%	37.9%
Paul Rosenberg	5,128,814	-	-	-	-	5,128,814	37.5%	20.2%
Fintech Labs (P Rosenberg)	500,000	-	-	-	-	500,000	3.7%	2.0%
Remaining investors	5,148,682	50,000	2,500,000	1,000,000	1,319,087	8,967,769	37.7%	35.4%
Total	13,673,304	200,000	10,000,000	1,300,000	1,695,027	25,368,331	100.0%	100.0%

(a) Represents total common stock upon conversion of Series A and Series C Preferred Stock.

(b) Represents ownership % upon conversion of Series A and Series C Preferred Stock.

Potential Future Valuation

The valuation model below is derived from the Bridges & Dunn-Rankin, LLP website.

	FY 2024* (in \$)	FY 2025 (in \$)	FY 2026 (in \$)
Revenue (in thousands)	11,471	48,859	113,360
Net income (loss) (in thousands)	(3,252)	18,693	67,002
Net profit margin (a)	-28.3%	39.9%	59.1%
Growth rate (b)	424.9%	408.5%	241.9%
Multiple of revenue valuation (c)	18.4	24.4	18.0
Valuation of company (in thousands) (d)	211,159	1,144,018	2,041,208
Shares on a fully diluted basis (as of January 1, 2023) (in thousands)	24,048	24,048	24,048
Share value (e)	8.78	47.57	84.88

- (a) Net profit margin equals net income (loss) divided by revenue.
- (b) Growth rate is the growth rate of revenue.
- (c) Multiple of revenue valuation equals ((net profit divided by 5%) plus (growth rate divided by 10%)) divided by 2.
- (d) Value of company equals revenue times multiple of revenue valuation.
- (e) Share value equals value of company divided by shares on fully diluted basis.

*Jan Fiscal Year End – FY24 is Feb 2023 – Jan 2024

Team

Our Management Team



Toney Jennings
Chief Executive Officer

Cybersecurity pioneer. Serial Cybersecurity CEO through four acquisitions spanning 27 years.



Bill Regan
Chief Financial Officer

Mr. Regan (CPA, inactive) brings over 40 years of finance and accounting experience.



Brandon Hart
Chief Technology Officer



Carl Gregory Hawkins, Esq.
Corporate Counsel



Lars Nyman
Chief Marketing Officer



Cody Margaretten
Chief Information Officer



Chris Carter
Vice President of Operations



Anthony Bolan
CISO/DPO

Our Directors



Richard Schaeffer, Jr.
Independent Director

Former Senior Executive with the National Security Agency (NSA), with over 40 years total U.S. Government service.



Robert Adams
Independent Director

Technology Director for Blue Cross/Blue Shield of Florida. Managed a budget more than \$100 million per year with 45,000 employees.



Thomas Amon
Independent Director

New York attorney. Board member of New York City Tech Foundation. Harvard. Oil & Gas.



Michael Hawkins
Chairman

Mr. Hawkins has worked in the hospitality and entertainment industry, blockchain, satellite, retail, manufacturing, distribution, and construction industry, through business incubation.



Eric Jaffe
Director

Orchestrated 11 technology buyouts for MSP creating \$100M+ revenue generating company.

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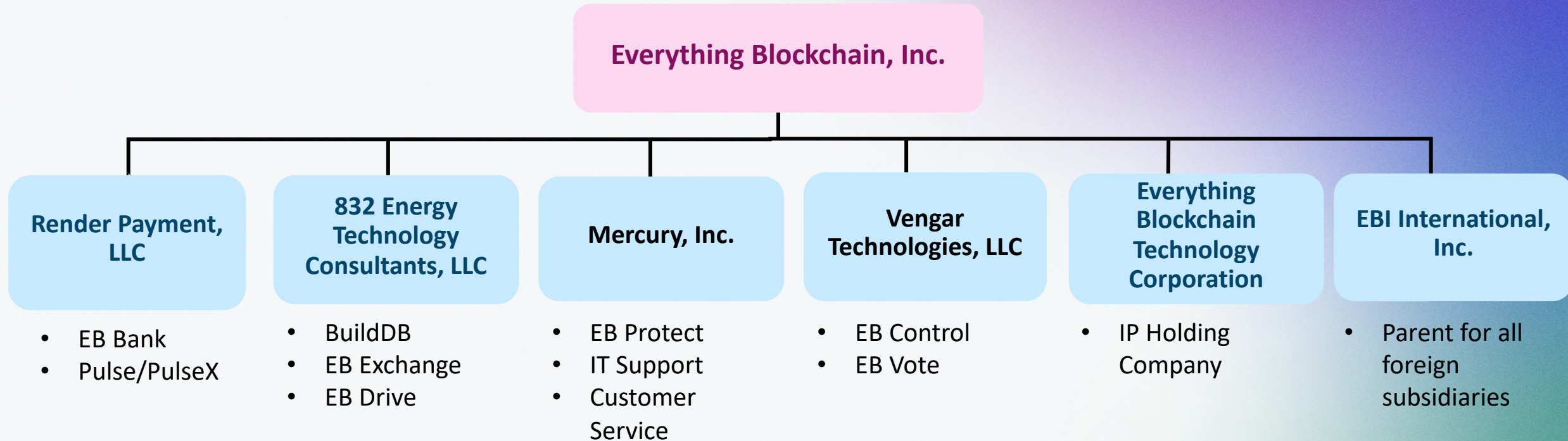


THANK YOU

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Our Locations

