



NASDAQ LISTED **CETX**

# INVESTOR PRESENTATION

*FALL 2018*



# SAFE HARBOR STATEMENT

---

*This presentation may contain forward looking statements that involve numerous risks and uncertainties. Actual results could differ materially from those projected in the forward-looking statements as a result of a number of risks and uncertainties. These forward-looking statements are not a guarantee of future performance. This release may contain Non-GAAP financial information and are not calculated or presented in accordance with US GAAP. The Company believes that the presentation of non-GAAP financial measures provides useful information to management and investors regarding underlying trends in its consolidated financial condition and results of operations. The Company's management regularly uses these supplemental non-GAAP financial measures internally to understand, manage and evaluate the Company's business and make operating decisions. These risks and uncertainties are discussed in our filings with the Securities and Exchange Commission, including our annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K. Statements made herein are as of the date of this presentation and should not be relied upon as of any subsequent date. Except as may be required by applicable securities laws, we do not undertake any obligation to revise or update any forward-looking statements contained in this presentation.*

# OUR DIVISIONS AND CUSTOMER BASE

*In three high-growth sectors with 600 employees and TTM revenues of \$100M.*

## CORE BUSINESS

REVENUES - \$70M, STABLE MODERATE GROWTH

**CEMTREX**

ELECTRONIC  
MANUFACTURING SERVICES

### Primary Industries Served:

- Automotive
- Medical
- Industrial
- Telecommunication
- Wearable

**CEMTREX**

INDUSTRIAL  
TECHNOLOGIES

### Primary Industries Served:

- Machinery & Manufacturing
- Oil & Gas
- Packaging
- Chemicals
- Heavy Industrial





# OUR DIVISIONS AND CUSTOMER BASE

*In three high-growth sectors with 600 employees and TTM revenues of \$100M.*

---

## MASSIVE GROWTH OPPS

BUILT OFF THIS FOUNDATION - REVENUES: \$30M

**CENTREX**

ADVANCED  
TECHNOLOGIES

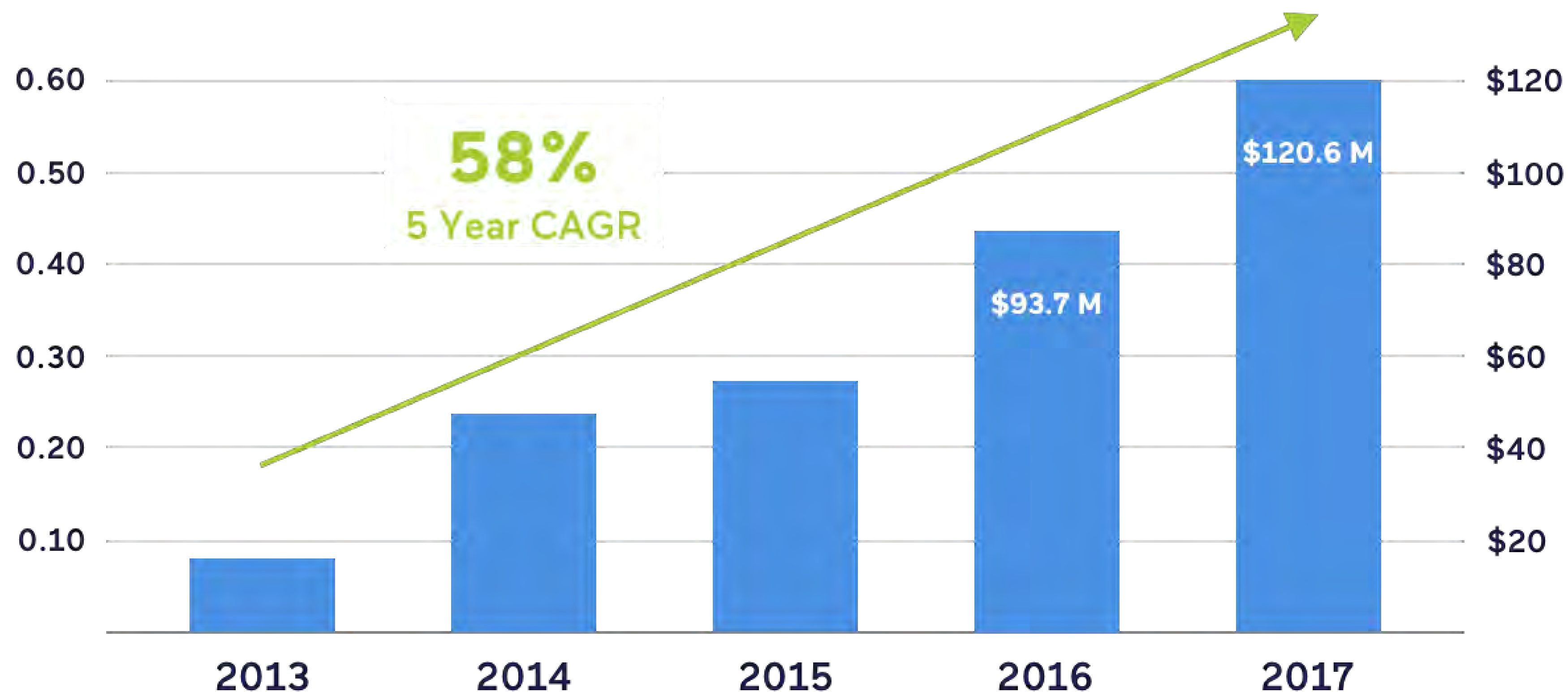
- IoT
- Virtual Reality & Augmented Reality
- Hardware & Software Solutions
- Futuristic Manufacturing
- Security Technology

### Primary Industries Served:

- Consumer
- Business
- Industrial
- Government
- Entertainment



# 2013-2017 FINANCIAL PERFORMANCE



Core business gives us a strong foundation to continue growing in high tech areas.

# INVESTMENT HIGHLIGHTS

---



**Shipping Flagship IoT  
SmartDesk in FY 2019 Highly  
Disruptive Product in Large  
Addressable Market**



**Proven Management Team  
Growing BV/S 131% 5 YR CAGR  
and Growing Revenues 1000%  
Last 5 years**



**Recently Acquired  
46% of Vicon Security  
Surveillance Company**



**Multiple VR Products  
In NTM**



**Existing business  
seeing strong long-term  
growth due to industrial,  
medical, IoT, and  
manufacturing sectors**



THE TECHNOLOGY IN OUR POCKET,  
ON THE ROADS, AND IN OUR HOMES  
HAVE CHANGED WITH THE TIMES.



AND NOW SO HAS THE  
TECHNOLOGY WHERE WE WORK.



Introducing the

# CENTREX SMARTDESK

*The new way we work.*





# CEMTREX SMARTDESK: YOUR WORKSPACE REIMAGINED

---



JUST ONE WIRE



72" OF  
TOUCHSCREEN



SEAMLESS DOCUMENT  
SCANNER



INTEGRATED  
PHONES



STARK GESTURE  
SYSTEM



# THE MOST ADVANCED WORKSTATION: YOUR PERSONAL WORKSPACE, REINVENTED – STARTING AT \$4,499

---

“PRODUCTIVITY  
HAS NEVER LOOKED  
**SO SEXY**”



“EVERYTHING ABOUT THE  
SMARTDESK IS OPTIMIZED  
FOR **SEAMLESS MULTITASKING**”



“**THE DESK ELIMINATES  
SOME OF THE PROBLEMS**  
OF CURRENT WORKSPACES,  
SUCH AS WIRES, CLUTTER  
& OUTDATED TECHNOLOGY”

**DEALERSCOPE**

“CENTREX  
**SMARTDESK  
WORKS FOR YOU**”

**Entrepreneur**

“**THE DESK ELIMINATES  
SOME OF THE PROBLEMS**  
OF CURRENT WORKSPACES,  
SUCH AS WIRES, CLUTTER  
& OUTDATED TECHNOLOGY”

**9T@5Toys**

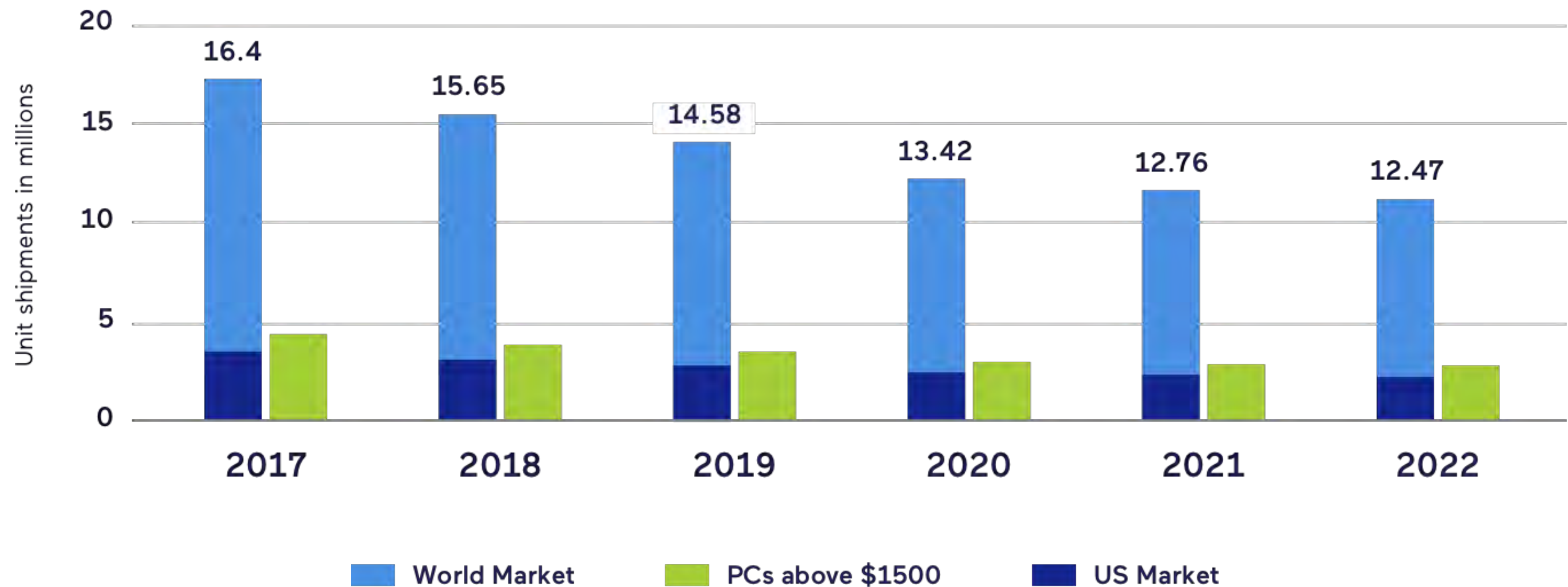
“OPTING FOR AN **ALL-IN-  
ONE WORKSTATION DESIGN**,  
SMARTDESK PACKS MANY  
OF THE ESSENTIAL  
ELEMENTS OF AN OVER-  
THE-TOP SETUP”

**SDTimes** SOFTWARE DEVELOPMENT



# ADDRESSABLE MARKET

Unit shipments of desktop personal computers (PCs) in the United states, from 2017 to 2022 (in millions)

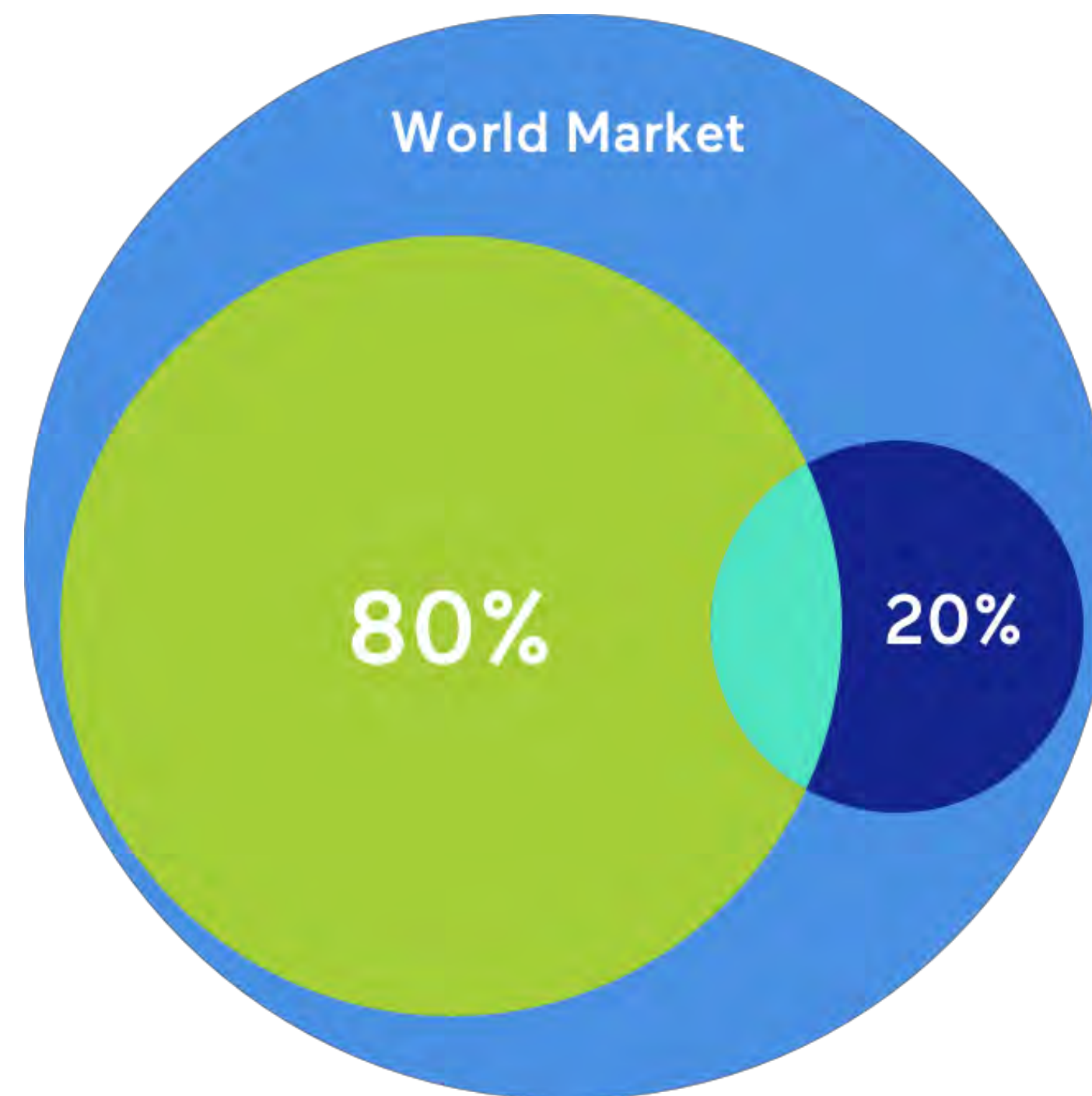




# ADDRESSABLE MARKET

Desktop personal computers (PCs) shipped in the United States

*\$80B  
Market*



● World Market is 95M Units annually and estimated to be an \$80B in size.

● Desktop sold to businesses

● US Market

● PCs above \$1500



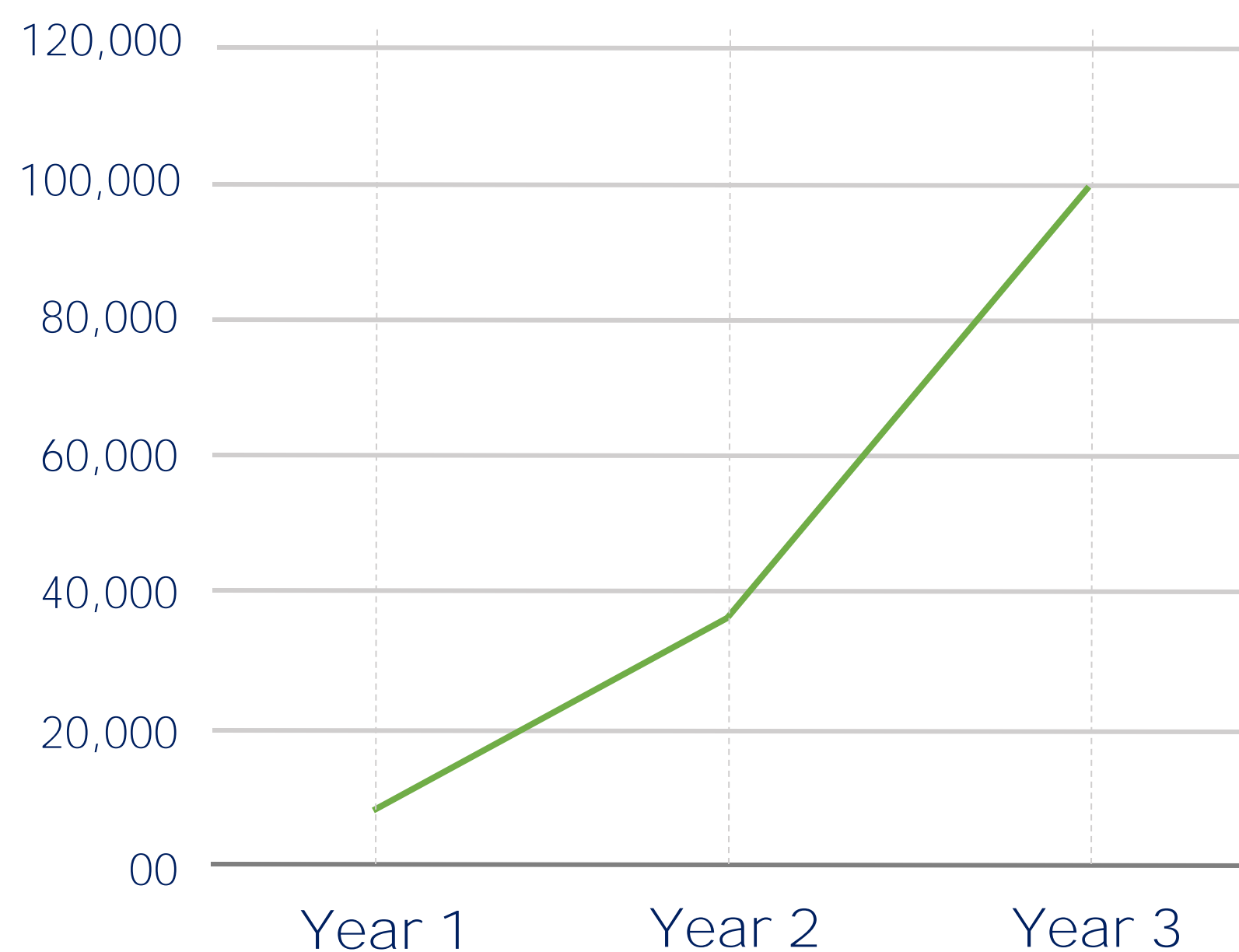
# 5 KEYS TO SUCCESS





# FINANCIAL PROJECTIONS

Units Sold



	Year 1	Year 2	Year 3
Units Sold	6,200	38,450	100,000
Revenue	\$24,800,000	\$153,800,000	\$400,000,000
Gross Profit	\$7,440,000	\$46,140,000	\$120,000,000
EBITDA	\$248,000	\$13,649,750	\$67,500,000
EBITDA %	1%	9%	17%
S/O	11,500,000	12,650,000	13,915,000
Per Share Contribution	\$0.02	\$1.08	\$4.85



# THE VICON ACQUISITION



- 1. Acquired 46% of Vicon  
(OTC: VCON) with CETX  
shares, ~\$25M Rev/Yr**
- 2. Vicon 50 Yrs in Surveillance Technology**
- 3. Turnaround in Progress, Breakeven Goal 2019**
- 4. Platform for continued  
growth in:**
  1. Surveillance
  2. Machine Recognition Technology
  3. IoT & Wearable Integration
  4. Artificial Intelligence
  5. Big Data





# FOCUSED VR/AR STRATEGY ON 3 VERTICALS

---



- 1. Entertainment VR  
Gaming & Content  
Experiences**
  - 2. VR SaaS Developer Tools**
  - 3. Workbench XR: Industrial  
Manufacturing Tool**
- 

**Three Products Released  
This Year**



# WORKBENCHXR

---

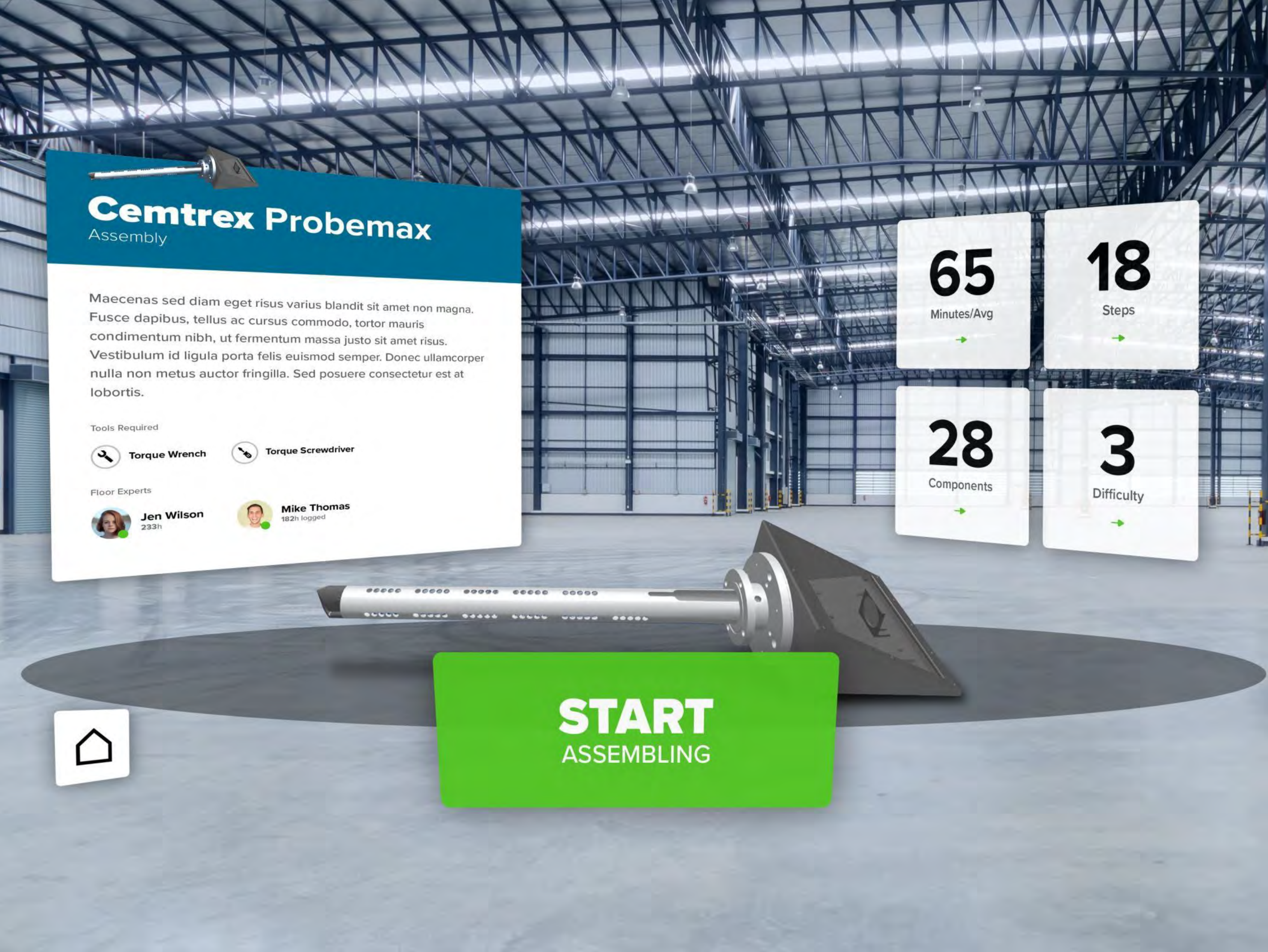


- Mixed Reality application for manufacturers
- Focusing on improving Assembly, Tracking, & Training
- Early Access Program kicking off this summer w/ Select Fortune 50 partners
- Per Headset Business Model
- Roadmap to build Application Suite













# A TEAM GROWING SHAREHOLDER VALUE

---

Saagar Govil  
Chief Executive Officer & President

CEO & President since December 2011. Forbes 30 Under 30 in 2016, #17 on Business Top 100 of Silicon Alley and Top 40 Under 40 by Stony Brook University. Previous VP of Operations designing turnkey engineered systems. B.E. in Materials Engineering from Stony Brook University.

Renato Delarama  
Chief Financial Officer

Chief Financial Officer since December 2004. Previous management & various accounting, banking and financial firms. B.S. degree in business administration with an accounting major, M.A. in business administration, and is a Certified Public Accountant.

Jim Heinrichs  
General Manager, IPS

General Manager since 2015. Started at Cessna Aircraft in Avionics & Electrical Engineering. Managed projects for Master Engineers, Inc. and Jacob Engineering. Past manager at Miller Printing Equipment, Web-Application Engineer, Service/Installation Manager.

## Board of Directors

---

Aron Govil  
Executive Director

Founder of CETX,  
Serial Entrepreneur, Ran Public &  
Private Cos. B.E.  
Chemical Engineering, MBA, Finance

Raju Panjwani  
Director

18+ years at Morgan Stanley,  
Asia specialist. M&A, and capital  
raising, CPA at PWC prior to  
Morgan Stanley.

Sunny Patel  
Director

13+ Active investor in  
growth companies,  
CFA; Cum Laude from NYU's  
Stern School of Business.

Metodi Filipov  
Director

25+ years as business  
operator focused on both startups  
and large cap companies.

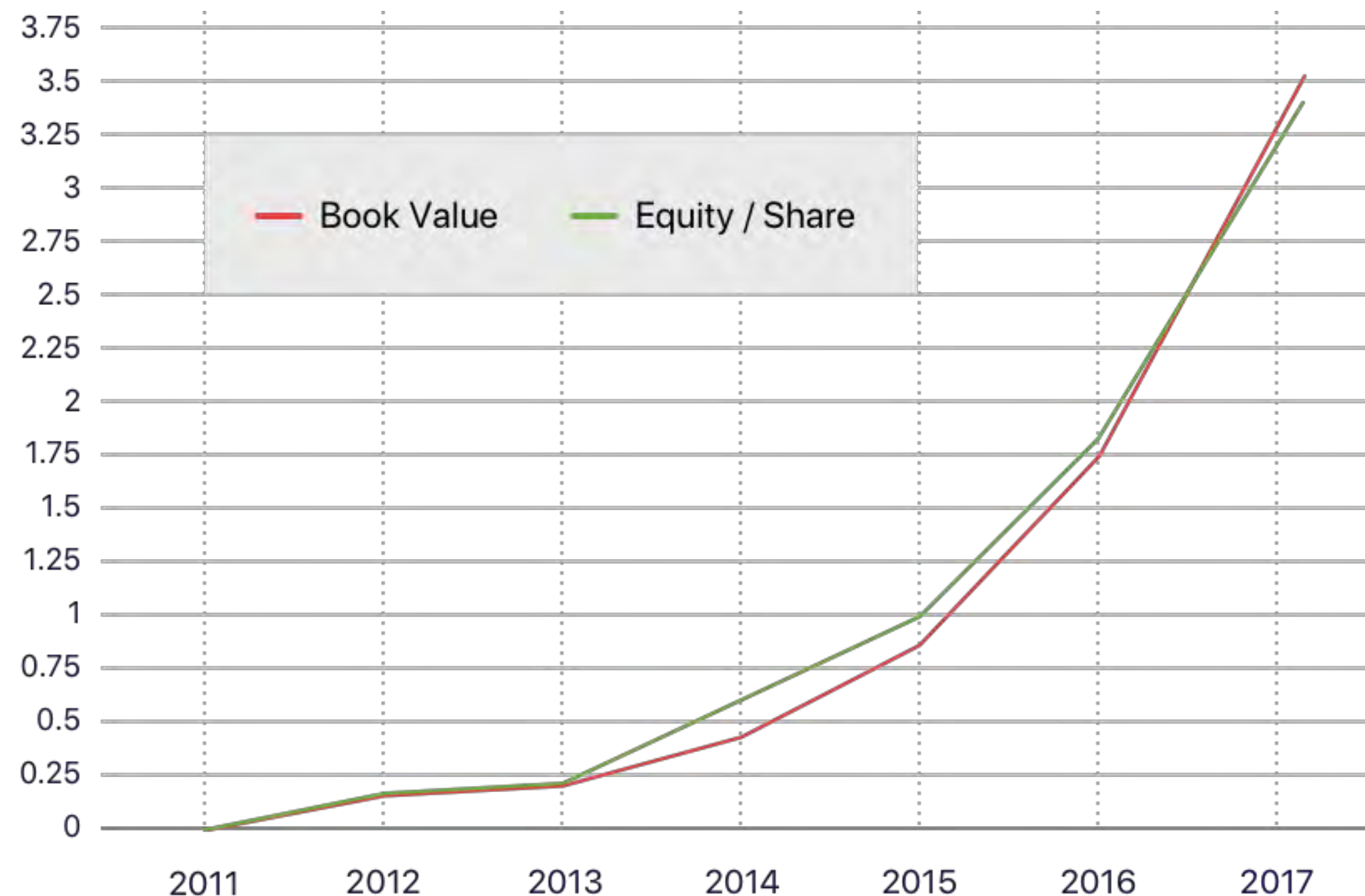


# A TEAM GROWING SHAREHOLDER VALUE

5 Year BV/Share  
CAGR: 128% ▲  
\$0.1 ('11) to  
\$3.49 (Q1 '17)

3 Year ROE  
116% ▲ EPS

Growth:  
\$.15 ('11) to  
\$.42 (Q1 '15)



1. Commitment to  
Shareholder Value

2. 5 Year Revenue growth  
of >250%

3. 20% Organic Growth in  
2015 alone

4. Completed Several  
Accretive Acquisitions

5. Awarded for Excellence



# CEMTREX

GROW WITH US.

*19 Engineers Lane, Farmingdale, NY 11735 USA*

**US +1 (631) 756-9116 | [info@centrex.com](mailto:info@centrex.com)**

**[centrex.com](http://centrex.com)**

**Nasdaq Listed**

*Investors: [investors@centrex.com](mailto:investors@centrex.com)*